Banca de Economii S.A.

Financial Statements

For the year ended 31 December 2012

Prepared in Accordance with

International Financial Reporting Standards

# Banca de Economii S.A. FINANCIAL STATEMENTS For the Year Ended 31 December 2012

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**Grant Thornton Audit S.R.L.** 

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Independent Auditor's Report to the Shareholders of Banca de Economii S.A.

We have audited the accompanying financial statements of Banca de Economii S.A. ("the Bank"), which comprise the statement of financial position as at 31 December 2012, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes.

#### Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditors' responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.



Continued

#### Basis for qualified opinion

As at 31 December 2012 management of the Bank estimated the allowances for impairment losses on loans assessed individually in the total amount of MDL 297,539 thousand. These allowances were estimated based on the expected future cash flows from the sale of pledged assets, evaluated both by independent and by internal experts. We were unable to obtain sufficient audit evidence about the estimated values of sales of pledged assets. Consequently, we were unable to determine whether any adjustments in respect of the value of allowances for impairment losses on loans were necessary.

As stated in Note 3(d), the accounting policy of the Bank is that assets taken into possession and held for sale are valued at lower of cost and fair value. As at 31 December 2012 the amount of assets taken into possession and held for sale by the Bank was of MDL 468,176 thousand. We were unable to obtain sufficient audit evidence that these assets are stated at the lower of cost and fair value at 31 December 2012.

# Qualified opinion

In our opinion, except for the possible effects of the matters described in the Basis for qualified opinion paragraph, the financial statements present fairly, in all material respect, the financial position of the Bank as at 31 December 2012, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

## Emphasis of Matter

We draw attention to Note 2.5 to the financial statements which states that for the year ended 31 December 2012 the Bank has incurred a net loss of MDL 313,265 thousand. Moreover, as at 31 December 2012, the Bank did not comply with the following requirements set by the National Bank of Moldova: "Total regulatory capital", "Risk weighted capital adequacy", "Net credit exposures to ten persons", "Net exposure to a person or group of inter-related persons", "The sum of all large exposures" and "Value of the bank's investments into property, plant and equipment and equity investments in legal entities". These conditions, along with the other matters as set forth in Note 2.5, indicate the existence of an uncertainty that may cast significant doubt about the Bank's ability to continue as a going concern without the continuing support from its shareholders. Our opinion is not qualified in respect of this matter.

#### Other matters

This report is made solely to the Bank's shareholders, as a body. Our audit work has been undertaken so that we might state to the Bank's shareholders those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Bank and the Bank's shareholders as a body, for our audit work, for this report, or for the opinion we have formed.

15 April 2013

Grant Thornton Audit S.R.L. Chisinau, Republic of Moldova

remod Thomps

Vladimir Cacean (Licensed auditor)

|  | Notes         | 2012      | 2011      |
|--|---------------|-----------|-----------|
|  |               | MDL'000   | MDL'000   |
| ASSETS                                     | <del></del> - |           |           |
| Cash on hand                               | 5             | 475,497   | 389,618   |
| Balances with National Bank of Moldova     | 6             | 662,968   | 654,583   |
| Placements with banks                      | 7             | 567,335   | 338,715   |
| Loans and advances to customers, net       | 8             | 2,187,267 | 2,763,853 |
| Financial assets available for sale        | 9             | 9,342     | 8,990     |
| Investments held to maturity               | 9             | 1,845,399 | 1,232,986 |
| Property and equipment                     | 10            | 239,360   | 264,221   |
| Intangible assets                          | 11            | 43,561    | 44,160    |
| Other assets                               | 12            | 555,004   | 473,838   |
| Total assets                               |               | 6,585,733 | 6,170,964 |
| LIABILITIES                                |               |           |           |
| Due to banks                               | 13            | 1,627     | 761       |
| Other borrowings                           | 14            | 319,443   | 411,419   |
| Deposits from customers                    | 15            | 5,300,030 | 4,496,040 |
| Current income tax liability               |               | 1,127     | 1,377     |
| Deferred tax liability                     | 16            | 42,730    | 24,320    |
| Other liabilities                          | 17            | 67,028    | 70,034    |
| Total liabilities                          |               | 5,731,985 | 5,003,951 |
| SHAREHOLDERS' EQUITY                       |               |           |           |
| Share capital - ordinary shares            | 18            | 117,034   | 117,034   |
| Share capital - preference shares          | 18            | 303       | 303       |
| Reserves                                   | 19            | 18,752    | 18,752    |
| Retained earnings                          |               | 717,659   | 1,030,924 |
| Total shareholders' equity                 |               | 853,748   | 1,167,013 |
| Total liabilities and shareholders' equity |               | 6,585,733 | 6,170,964 |
|  |               |           |           |

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Notes from pages 7 to 57 are an integral part of these financial statements.

The financial statements were authorized for issue on 15 April 2013 by management of the Bank represented by:



|  | Notes      | 2012<br>MDL'000      | 2011*<br>MDL'000     |
|--|------------|----------------------|----------------------|
| Interest income                        | 22         | 440.925              | 471 004              |
| Interest income Interest expense       | 22         | 440,835<br>(245,656) | 471,984<br>(193,665) |
| Net interest income                    | <b>44</b>  | 195,179              | 278,319              |
| Fee and commission income              | 23         | 140,740              | 146,237              |
| Fee and commission expense             | 23         | (23,336)             | (21,399)             |
| Net fee and commission income          | _          | 117,404              | 124,838              |
| Net foreign currency gain              | 24         | 54,041               | 71,647               |
| Other operating income                 | 25         | 11,857               | 10,101               |
| Total other operating income           | -          | 65,898               | 81,748               |
| Total operating income                 | _          | 378,481              | 484,905              |
| Impairment and fair value losses       | 8, 12      | (409,102)            | 102,471              |
| Net operating income                   |            | (30,621)             | 587,376              |
| Personnel and related expenses         | 26         | (133,914)            | (137,953)            |
| General and administrative expenses    | <b>2</b> 7 | (98,248)             | (109,918)            |
| Depreciation and amortization expenses | 10, 11     | (32,072)             | (32,382)             |
| Total operating expenses               |            | (264,234)            | (280,253)            |
| Profit before tax                      |            | (294,855)            | 307,123              |
| Income tax expense for the year        | 16         | (18,410)             | (24,324)             |
| Total comprehensive income of the year |            | (313,265)            | 282,799              |
| Earnings per share (MDL)               | 31         | (13.38)              | 12.08                |

<sup>\*</sup>Comparative information was modified. See Note 3 (w) for details.

Notes from pages 7 to 57 are an integral part of these financial statements.

The financial statements were authorized for issue on 15 April 2013 by management of the Bank represented by:



Banca de Economii S.A. STATEMENT OF CHANGES IN EQUITY For the Year Ended 31 December 2012

|  | Share capital -<br>Ordinary shares<br>MDL'000 | Share capital -<br>Preference shares<br>MDL'000 | Legal reserves MDL'000 | General reserve<br>for banking risks<br>MDL'000 | Retained earnings<br>MDL'000 | Total equity<br>MDL'000 |
|--|---|---|------------------------|---|------------------------------|-------------------------|
| Balance as at 1 January 2012                             | 117,034                                       | 303   | 18,752                 | ı   | 1,030,924                    | 1,167,013               |
| Issued shares<br>Dividends<br>Transfers between recenses |   |   | 1 1                    |   |                              |                         |
| Transactions with owners                                 |   | 1   |                        | 677,073   | (677,073)                    |                         |
| Loss for the year  | -   | •   |                        |   | (313,265)                    | (313,265)               |
| rotal comprenensive income for the<br>year               |   | i   | ,                      |   | (313,265)                    | (313,265)               |
| Balance as at 31 December 2012                           | 117,034                                       | 303   | 18,752                 | 677,073   | 40,586                       | 853,748                 |
| Balance at 1 January 2011                                | 117,034                                       | 303   | 18,752                 | •   | 751,711                      | 887,800                 |
| Dividends Transfers between reserves                     |   | <b>. 1 1</b>                                    |                        |   | (3,586)                      | -<br>(3,586)<br>-       |
| Transactions with owners                                 |   |   |                        |   | (3,586)                      | (3,586)                 |
| Profit for the year                                      |   | ı   |                        |   | 282,799                      | 282,799                 |
| year   |   | •   |                        | •   | 282,799                      | 282                     |
| Balance at 31 December 2011                              | 117,034                                       | 303   | 18,752                 | 4   | 1,030,924                    | 1,167,913               |

Notes from pages 7 to 57 are an integral part of these financial statements.

| MDL-000   MDL-000  |  | Notes | 2012      | 2011      |
|--|--|-------|-----------|-----------|
| Interest receipts         272,820         450,890           Interest payments         (246,156)         (197,448)           Net fe and commission income         117,404         131,578           Net financial and other operating income         75,264         100,399           Staff costs paid         (136,782)         (129,417)           Payments of general and administrative expenses         (98,249)         (160,836)           Operating profit before changes in current assets         (15,699)         195,166           (Increase)/decrease in current assets         (208,385)         (171,847)           Current accounts and deposits with banks         400,062         81           Loans and advances to customers, net         (382,509)         249,360           Increase/(decrease) in current liabilities:         866         (74,463)           Deposits from banks         866         (74,463)           Deposits from customers         804,305         822,201           Other liabilities         4,816         767           Net cash from operating activities before income tax         1,241,885         788,726           Income tax paid         (5,177)         -           Net cash from investing activities         (12,36,708         788,726           Cash flows from  |  |       | MDL'000   | MDL'000   |
| Interest payments   (246,156)   (197,448)   Net fee and commission income   117,404   131,578   Net financial and other operating income   75,264   100,399   Staff costs paid   (136,782)   (129,417)   Payments of general and administrative expenses   (98,249)   (160,836)   Operating profit before changes in current assets   (15,699)   195,166   (Increase)/decrease in current assets:     (15,699)   195,166   (Increase)/decrease in current assets   (15,699)   (171,847)   Current accounts and deposits with banks   400,062   81   Loans and advances to customers, net   338,429   (232,539)   Other assets   (82,509)   249,360   Increase/(decrease) in current liabilities:   866   (74,463)   Other assets   804,305   822,201   Other insesting activities   4,816   767   Net cash from operating activities before income tax   1,241,885   788,726   Net cash from investing activities   1,236,708   788,726   Other investing activities   (480)   (7,277)   Other inabilities   (480)   (7,277)   Other asset of property and equipment   (480)   (7,277)   (47,770)   (47,770)   (47,770)   (47,770)   (47,770)   (47,770)   Other investing activities   (778,560)   (77,770)   Other investing activities   (778,560)   (778,560 | Cash flows from operating activities                 |       |           |           |
| Net fee and commission income         117,404         131,578           Nct financial and other operating income         75,264         100,399           Staff costs paid         (136,782)         (129,417)           Payments of general and administrative expenses         (98,249)         (160,836)           Operating profit before changes in current assets         (15,699)         195,166           (Increase)/decrease in current assets:         8           Balances with National Bank of Moldova         (208,385)         (171,847)           Current accounts and deposits with banks         400,062         81           Loans and advances to customers, net         338,429         (232,539)           Other assets         (82,509)         249,360           Increase/(decrease) in current liabilities:         866         (74,463)           Deposits from banks         866         (74,463)           Deposits from customers         804,305         822,201           Other liabilities         4,816         767           Net cash from operating activities before income tax         1,241,885         788,726           Income tax paid         (5,177)         -           Net cash from investing activities         (6,131)         (11,174)           Purchase of property and equipmen   | Interest receipts                                    |       | 272,820   | 450,890   |
| Net financial and other operating income         75,264         100,399           Staff costs paid         (136,782)         (129,417)           Payments of general and administrative expenses         (98,249)         (160,836)           Operating profit before changes in current assets         (15,699)         195,166           (Increase)/decrease in current assets:  | Interest payments                                    |       | (246,156) | (197,448) |
| Staff costs paid         (136,782)         (129,417)           Payments of general and administrative expenses         (98,249)         (160,836)           Operating profit before changes in current assets         (15,699)         195,166           (Increase)/decrease in current assets         (15,699)         195,166           (Increase)/decrease in current assets         (208,385)         (171,847)           Current accounts and deposits with banks         400,062         81           Loans and advances to customers, net         338,429         (232,539)           Other assets         (82,509)         249,360           Increase/(decrease) in current liabilities:         866         (74,463)           Deposits from customers         804,305         822,201           Other liabilities         4,816         767           Net cash from operating activities before income tax         1,241,885         788,726           Income tax paid         (5,177)         -           Net cash from operating activities         1,236,708         788,726           Cash flows from investing activities         (6,131)         (11,174)           Purchase of property and equipment         (480)         (7,277)           Purchase of other investments         (6,131)         (11,174)  | Net fee and commission income                        |       | 117,404   | 131,578   |
| Payments of general and administrative expenses         (98,249)         (160,836)           Operating profit before changes in current assets         (15,699)         195,166           (Increase)/decrease in current assets:         8           Balances with National Bank of Moldova         (208,385)         (171,847)           Current accounts and deposits with banks         400,062         81           Loans and advances to customers, net         338,429         (232,539)           Other assets         (82,509)         249,360           Increase/(decrease) in current liabilities:         866         (74,463)           Deposits from banks         866         (74,463)           Deposits from customers         804,305         822,201           Other liabilities         4,816         767           Net cash from operating activities before income tax         1,241,885         788,726           Income tax paid         (5,177)         -           Net cash from operating activities         1,236,708         788,726           Purchase of property and equipment         (480)         (7,277)           Purchase of property and equipment         (480)         (7,277)           Purchase of intangible assets         (6,131)         (11,714           Proceeds from disposal of p   | Net financial and other operating income             |       | 75,264    | 100,399   |
| Operating profit before changes in current assets         (15,699)         195,166           (Increase)/decrease in current assets:         8alances with National Bank of Moldova         (208,385)         (171,847)           Current accounts and deposits with banks         400,062         87           Loans and advances to customers, net         338,429         (232,539)           Other assets         (82,509)         249,360           Increase/(decrease) in current liabilities:         866         (74,463)           Deposits from banks         866         (74,463)           Deposits from customers         804,305         822,201           Other liabilities         4,816         767           Net cash from operating activities before income tax         1,241,885         788,726           Income tax paid         (5,177)         -           Net cash from operating activities         4,816         767           Net cash from operating activities         (5,177)         -           Cash flows from investing activities         (6,131)         (11,174)           Purchase of property and equipment         (480)         (7,277)           Purchase of intangible assets         (6,131)         (11,174)           Proceeds from disposal of property and equipment         -         66 </td <td>Staff costs paid</td> <td></td> <td>(136,782)</td> <td>(129,417)</td>  | Staff costs paid                                     |       | (136,782) | (129,417) |
| Balances with National Bank of Moldova   | Payments of general and administrative expenses      |       | (98,249)  | (160,836) |
| Balances with National Bank of Moldova         (208,385)         (171,847)           Current accounts and deposits with banks         400,062         81           Loans and advances to customers, net         338,429         (232,539)           Other assets         (82,509)         249,360           Increase/(decrease) in current liabilities:         Beposits from banks         866         (74,463)           Deposits from customers         804,305         822,201           Other liabilities         4,816         767           Net cash from operating activities before income tax         1,241,885         788,726           Income tax paid         (5,177)         -           Net cash from operating activities         1,236,708         788,726           Cash flows from investing activities         (480)         (7,277)           Purchase of property and equipment         (480)         (7,277)           Purchase of intangible assets         (6,131)         (11,714)           Proceeds from disposal of property and equipment         -         -66           Purchase of other investments         (352)         -           Net cash from/(used in) investing activities         (171,597)         39,262           Purchase of other investments         (352)         - <t< td=""><td>Operating profit before changes in current assets</td><td></td><td>(15,699)</td><td>195,166</td></t<>   | Operating profit before changes in current assets    |       | (15,699)  | 195,166   |
| Current accounts and deposits with banks         400,062         81           Loans and advances to customers, net         338,429         (232,539)           Other assets         (82,509)         249,360           Increase/(decrease) in current liabilities:         866         (74,463)           Deposits from banks         866         (74,463)           Deposits from customers         804,305         822,201           Other liabilities         4,816         767           Net cash from operating activities before income tax         1,241,885         788,726           Income tax paid         (5,177)         -           Net cash from operating activities         1,236,708         788,726           Cash flows from investing activities         (6,131)         (11,714)           Purchase of property and equipment         (480)         (7,277)           Purchase of intangible assets         (6,131)         (11,714)           Proceeds from disposal of property and equipment         -         -66           Purchase (Receipt) of investment securities         (171,597)         39,262           Purchase of other investments         (352)         -           Net cash from/(used in) investing activities         (178,560)         20,337           Cash flows from financ  | (Increase)/decrease in current assets:               |       |           |           |
| Loans and advances to customers, net         338,429         (232,539)           Other assets         (82,509)         249,360           Increase/(decrease) in current liabilities:         866         (74,463)           Deposits from banks         866         (74,463)           Deposits from customers         804,305         822,201           Other liabilities         4,816         767           Net cash from operating activities before income tax         1,241,885         788,726           Income tax paid         (5,177)         -           Net cash from operating activities         1,236,708         788,726           Cash flows from investing activities         86         (7,277)           Purchase of property and equipment         (480)         (7,277)           Purchase of intangible assets         (6,131)         (11,714)           Proceeds from disposal of property and equipment         -         66           Purchase/(Receipt) of investment securities         (171,597)         39,262           Purchase of other investments         (352)         -           Net cash from/(used in) investing activities         (178,560)         20,337           Cash flows from financing activities         (99,005)         (238,459)           Proceeds from loans and b  | Balances with National Bank of Moldova               |       | (208,385) | (171,847) |
| Other assets         (82,509)         249,360           Increase/(decrease) in current liabilities:         866         (74,463)           Deposits from banks         804,305         822,201           Other liabilities         4,816         767           Net cash from operating activities before income tax         1,241,885         788,726           Income tax paid         (5,177)         -           Net cash from operating activities         1,236,708         788,726           Cash flows from investing activities         480         (7,277)           Purchase of property and equipment         (480)         (7,277)           Purchase of intangible assets         (6,131)         (11,714)           Proceeds from disposal of property and equipment         -         66           Purchase/(Receipt) of investments securities         (171,597)         39,262           Purchase of other investments         (352)         -           Net cash from/(used in) investing activities         (178,560)         20,337           Cash flows from financing activities         (99,005)         (238,459)           Proceeds from loans and borrowings         (99,005)         (238,459)           Proceeds from loans and borrowings received         7,214         17,888           Divi  | Current accounts and deposits with banks             |       | 400,062   | 81        |
| Deposits from banks   866   (74,463)     Deposits from customers   804,305   822,201     Other liabilities   4,816   767     Net cash from operating activities before income tax   1,241,885     Income tax paid   (5,177)   -   Net cash from operating activities     Income tax paid   (5,177)   -   Net cash from operating activities     Purchase of property and equipment   (480)   (7,277)     Purchase of intangible assets   (6,131)   (11,714)     Proceeds from disposal of property and equipment   - 66     Purchase of other investments   (171,597)   39,262     Purchase of other investments   (352)   -   Net cash from/(used in) investing activities     Cash flows from financing activities     Cash flows from financing activities     Cash flows from financing activities   (178,560)   20,337     Cash flows from financing activities   (99,005)   (238,459)     Proceeds from loans and borrowings   (99,005)   (238,459)     Proceeds from loans and borrowings received   7,214   17,888     Dividends paid   (27)   (3,701)     Net cash used in financing activities   (91,818)   (224,272)     Net foreign exchange difference   (9,366)   (18,547)     Net increase in cash and cash equivalents   956,964   566,244     Cash and cash equivalents at 1 January   1,476,097   909,853  | Loans and advances to customers, net                 |       | 338,429   | (232,539) |
| Deposits from banks         866         (74,463)           Deposits from customers         804,305         822,201           Other liabilities         4,816         767           Net cash from operating activities before income tax         1,241,885         788,726           Income tax paid         (5,177)         -           Net cash from operating activities         1,236,708         788,726           Cash flows from investing activities         *** Purchase of property and equipment         (480)         (7,277)           Purchase of intangible assets         (6,131)         (111,714)           Proceeds from disposal of property and equipment         -         66           Purchase/(Receipt) of investment securities         (171,597)         39,262           Purchase of other investments         (352)         -           Net cash from/(used in) investing activities         (178,560)         20,337           Cash flows from financing activities         (99,005)         (238,459)           Proceeds from loans and borrowings received         7,214         17,888           Dividends paid         (27)         (3,701)           Net cash used in financing activities         (91,818)         (224,272)           Net foreign exchange difference         (9,366)         (18,547) </td <td>Other assets</td> <td></td> <td>(82,509)</td> <td>249,360</td>   | Other assets   |       | (82,509)  | 249,360   |
| Deposits from customers         804,305         822,201           Other liabilities         4,816         767           Net cash from operating activities before income tax         1,241,885         788,726           Income tax paid         (5,177)         -           Net cash from operating activities         1,236,708         788,726           Cash flows from investing activities         Value of property and equipment         (480)         (7,277)           Purchase of property and equipment         (6,131)         (11,714)           Proceeds from disposal of property and equipment         -         66           Purchase/(Receipt) of investment securities         (171,597)         39,262           Purchase of other investments         (352)         -           Net cash from/(used in) investing activities         (178,560)         20,337           Cash flows from financing activities         (99,005)         (238,459)           Proceeds from loans and borrowings         (99,005)         (238,459)           Proceeds from loans and borrowings received         7,214         17,888           Dividends paid         (27)         (3,701)           Net cash used in financing activities         (91,818)         (224,272)           Net foreign exchange difference         (9,366)  | Increase/(decrease) in current liabilities:          |       |           |           |
| Other liabilities         4,816         767           Net cash from operating activities before income tax         1,241,885         788,726           Income tax paid         (5,177)         -           Net cash from operating activities         1,236,708         788,726           Cash flows from investing activities         (480)         (7,277)           Purchase of property and equipment         (6,131)         (11,714)           Proceeds from disposal of property and equipment         -         66           Purchase/(Receipt) of investment securities         (171,597)         39,262           Purchase of other investments         (352)         -           Net cash from/(used in) investing activities         (178,560)         20,337           Cash flows from financing activities         99,005)         (238,459)           Proceeds from loans and borrowings         (99,005)         (238,459)           Proceeds from loans and borrowings received         7,214         17,888           Dividends paid         (27)         (3,701)           Net cash used in financing activities         (91,818)         (224,272)           Net foreign exchange difference         (9,366)         (18,547)           Net increase in cash and cash equivalents         956,964         566,244  | Deposits from banks                                  |       | 866       | (74,463)  |
| Net cash from operating activities before income tax         1,241,885         788,726           Income tax paid         (5,177)         -           Net cash from operating activities         1,236,708         788,726           Cash flows from investing activities         (480)         (7,277)           Purchase of property and equipment         (6,131)         (11,714)           Proceeds from disposal of property and equipment         -         66           Purchase/(Receipt) of investment securities         (171,597)         39,262           Purchase of other investments         (352)         -           Net cash from/(used in) investing activities         (178,560)         20,337           Cash flows from financing activities         (99,005)         (238,459)           Proceeds from loans and borrowings         (99,005)         (238,459)           Proceeds from loans and borrowings received         7,214         17,888           Dividends paid         (27)         (3,701)           Net cash used in financing activities         (91,818)         (224,272)           Net foreign exchange difference         (9,366)         (18,547)           Net increase in cash and cash equivalents         956,964         566,244   | Deposits from customers                              |       | 804,305   | 822,201   |
| Income tax paid         (5,177)         -           Net cash from operating activities         1,236,708         788,726           Cash flows from investing activities         -         -           Purchase of property and equipment         -         66           Purchase of intangible assets         (6,131)         (11,714)           Proceeds from disposal of property and equipment         -         66           Purchase/(Receipt) of investment securities         (171,597)         39,262           Purchase of other investments         (352)         -           Net cash from/(used in) investing activities         (178,560)         20,337           Cash flows from financing activities         (99,005)         (238,459)           Proceeds from loans and borrowings         (99,005)         (238,459)           Proceeds from loans and borrowings received         7,214         17,888           Dividends paid         (27)         (3,701)           Net cash used in financing activities         (91,818)         (224,272)           Net foreign exchange difference         (9,366)         (18,547)           Net increase in cash and cash equivalents         956,964         566,244   | Other liabilities                                    |       | 4,816     | 767       |
| Net cash from operating activities         1,236,708         788,726           Cash flows from investing activities         (480)         (7,277)           Purchase of property and equipment         (6,131)         (11,714)           Proceeds from disposal of property and equipment         - 66           Purchase/(Receipt) of investment securities         (171,597)         39,262           Purchase of other investments         (352)         -           Net cash from/(used in) investing activities         (178,560)         20,337           Cash flows from financing activities         8         (99,005)         (238,459)           Proceeds from loans and borrowings         (99,005)         (238,459)           Proceeds from loans and borrowings received         7,214         17,888           Dividends paid         (27)         (3,701)           Net cash used in financing activities         (91,818)         (224,272)           Net foreign exchange difference         (9,366)         (18,547)           Net increase in cash and cash equivalents         956,964         566,244           Cash and cash equivalents at 1 January         1,476,097         909,853   | Net cash from operating activities before income tax |       | 1,241,885 | 788,726   |
| Cash flows from investing activities         Purchase of property and equipment       (480)       (7,277)         Purchase of intangible assets       (6,131)       (11,714)         Proceeds from disposal of property and equipment       -       66         Purchase/(Receipt) of investment securities       (171,597)       39,262         Purchase of other investments       (352)       -         Net cash from/(used in) investing activities       (178,560)       20,337         Cash flows from financing activities       99,005)       (238,459)         Proceeds from loans and borrowings       (99,005)       (238,459)         Proceeds from loans and borrowings received       7,214       17,888         Dividends paid       (27)       (3,701)         Net cash used in financing activities       (91,818)       (224,272)         Net foreign exchange difference       (9,366)       (18,547)         Net increase in cash and cash equivalents       956,964       566,244         Cash and cash equivalents at 1 January       1,476,097       909,853   | Income tax paid                                      |       | (5,177)   | -         |
| Purchase of property and equipment         (480)         (7,277)           Purchase of intangible assets         (6,131)         (11,714)           Proceeds from disposal of property and equipment         -         66           Purchase/(Receipt) of investment securities         (171,597)         39,262           Purchase of other investments         (352)         -           Net cash from/(used in) investing activities         (178,560)         20,337           Cash flows from financing activities         (99,005)         (238,459)           Proceeds from loans and borrowings         (99,005)         (238,459)           Proceeds from loans and borrowings received         7,214         17,888           Dividends paid         (27)         (3,701)           Net cash used in financing activities         (91,818)         (224,272)           Net foreign exchange difference         (9,366)         (18,547)           Net increase in cash and cash equivalents         956,964         566,244           Cash and cash equivalents at 1 January         1,476,097         909,853   | Net cash from operating activities                   |       | 1,236,708 | 788,726   |
| Purchase of property and equipment         (480)         (7,277)           Purchase of intangible assets         (6,131)         (11,714)           Proceeds from disposal of property and equipment         -         66           Purchase/(Receipt) of investment securities         (171,597)         39,262           Purchase of other investments         (352)         -           Net cash from/(used in) investing activities         (178,560)         20,337           Cash flows from financing activities         (99,005)         (238,459)           Proceeds from loans and borrowings         (99,005)         (238,459)           Proceeds from loans and borrowings received         7,214         17,888           Dividends paid         (27)         (3,701)           Net cash used in financing activities         (91,818)         (224,272)           Net foreign exchange difference         (9,366)         (18,547)           Net increase in cash and cash equivalents         956,964         566,244           Cash and cash equivalents at 1 January         1,476,097         909,853   | Cash flows from investing activities                 |       |           |           |
| Proceeds from disposal of property and equipment Purchase/(Receipt) of investment securities (171,597) 39,262 Purchase of other investments (352) -  Net cash from/(used in) investing activities (178,560) 20,337  Cash flows from financing activities Repayment of loans and borrowings Proceeds from loans and borrowings (99,005) (238,459) Proceeds from loans and borrowings received 7,214 17,888 Dividends paid (27) (3,701) Net cash used in financing activities (91,818) (224,272)  Net foreign exchange difference (9,366) (18,547) Net increase in cash and cash equivalents 956,964 566,244  Cash and cash equivalents at 1 January 1,476,097 909,853   | <del>-</del>   |       | (480)     | (7,277)   |
| Proceeds from disposal of property and equipment  Purchase/(Receipt) of investment securities  Purchase of other investments  (352)  Net cash from/(used in) investing activities  (178,560)  Cash flows from financing activities  Repayment of loans and borrowings  Proceeds from loans and borrowings (99,005)  Proceeds from loans and borrowings received 7,214 17,888  Dividends paid (27) (3,701)  Net cash used in financing activities  Net foreign exchange difference (9,366) (18,547)  Net increase in cash and cash equivalents 1 January 1,476,097 909,853  |  |       | (6,131)   |           |
| Purchase/(Receipt) of investment securities       (171,597)       39,262         Purchase of other investments       (352)       -         Net cash from/(used in) investing activities       (178,560)       20,337         Cash flows from financing activities       8       8         Repayment of loans and borrowings       (99,005)       (238,459)         Proceeds from loans and borrowings received       7,214       17,888         Dividends paid       (27)       (3,701)         Net cash used in financing activities       (91,818)       (224,272)         Net foreign exchange difference       (9,366)       (18,547)         Net increase in cash and cash equivalents       956,964       566,244         Cash and cash equivalents at 1 January       1,476,097       909,853   | Proceeds from disposal of property and equipment     |       | -         |           |
| Net cash from/(used in) investing activities(178,560)20,337Cash flows from financing activities(99,005)(238,459)Repayment of loans and borrowings(99,005)(238,459)Proceeds from loans and borrowings received7,21417,888Dividends paid(27)(3,701)Net cash used in financing activities(91,818)(224,272)Net foreign exchange difference(9,366)(18,547)Net increase in cash and cash equivalents956,964566,244Cash and cash equivalents at 1 January1,476,097909,853   |  |       | (171,597) | 39,262    |
| Cash flows from financing activitiesRepayment of loans and borrowings(99,005)(238,459)Proceeds from loans and borrowings received7,21417,888Dividends paid(27)(3,701)Net cash used in financing activities(91,818)(224,272)Net foreign exchange difference(9,366)(18,547)Net increase in cash and cash equivalents956,964566,244Cash and cash equivalents at 1 January1,476,097909,853   | Purchase of other investments                        |       | (352)     | -         |
| Repayment of loans and borrowings       (99,005)       (238,459)         Proceeds from loans and borrowings received       7,214       17,888         Dividends paid       (27)       (3,701)         Net cash used in financing activities       (91,818)       (224,272)         Net foreign exchange difference       (9,366)       (18,547)         Net increase in cash and cash equivalents       956,964       566,244         Cash and cash equivalents at 1 January       1,476,097       909,853   | Net cash from/(used in) investing activities         |       | (178,560) | 20,337    |
| Repayment of loans and borrowings       (99,005)       (238,459)         Proceeds from loans and borrowings received       7,214       17,888         Dividends paid       (27)       (3,701)         Net cash used in financing activities       (91,818)       (224,272)         Net foreign exchange difference       (9,366)       (18,547)         Net increase in cash and cash equivalents       956,964       566,244         Cash and cash equivalents at 1 January       1,476,097       909,853   | Cash flows from financing activities                 | •     |           |           |
| Proceeds from loans and borrowings received 7,214 17,888 Dividends paid (27) (3,701)  Net cash used in financing activities (91,818) (224,272)  Net foreign exchange difference (9,366) (18,547)  Net increase in cash and cash equivalents 956,964 566,244  Cash and cash equivalents at 1 January 1,476,097 909,853  |  |       | (99,005)  | (238,459) |
| Net cash used in financing activities(91,818)(224,272)Net foreign exchange difference(9,366)(18,547)Net increase in cash and cash equivalents956,964566,244Cash and cash equivalents at 1 January1,476,097909,853  | Proceeds from loans and borrowings received          | ,     | 7,214     | 17,888    |
| Net cash used in financing activities(91,818)(224,272)Net foreign exchange difference(9,366)(18,547)Net increase in cash and cash equivalents956,964566,244Cash and cash equivalents at 1 January1,476,097909,853  | Dividends paid                                       |       | (27)      | (3,701)   |
| Net increase in cash and cash equivalents956,964566,244Cash and cash equivalents at 1 January1,476,097909,853  | Net cash used in financing activities                |       | (91,818)  |           |
| Net increase in cash and cash equivalents956,964566,244Cash and cash equivalents at 1 January1,476,097909,853  | Net foreign exchange difference                      |       | (9,366)   | (18,547)  |
|  |  |       |           |           |
|  | Cash and cash equivalents at 1 January               |       | 1,476,097 | 909,853   |
|  | Cash and cash equivalents at 31 December             | 21    | 2,433,061 | 1,476,097 |

Notes from pages 7 to 57 are an integral part of these financial statements.

# 1 Reporting entity

Banca de Economii S.A. (henceforth referred to as "the Bank") was established on 18<sup>th</sup> of September 1996 as the successor of "Banca de Economii a Moldovei" which was established in 1992 following the restructuring of the Banca de Economii of USSR, into the State Commercial Bank "Banca de Economii a Moldovei".

Currently the Government of the Republic of Moldova holds 56.13% of the ordinary shares of the Bank. The remaining shares are held by a large number of companies and individuals. By means of a contract signed between Public Property Agency and Ministry of Finance, the Government share of 56.13% is managed by the Ministry of Finance through Government representative.

As at 31 December 2012 the Bank is listed on the Moldova Stock Exchange with the following exchange symbols: MD14BECM1002 and MD24BECM1000. As at 31 December 2012 the Bank possessed the banking license A MMII nr.004454 issued on 26 June 2008 by the National Bank of Moldova (NBM), which allows the Bank to perform the entire range of activities. The Bank's corporate banking activities consist in attracting deposit, cash management, lending and financing foreign trade operations. It offers the traditional range of banking services and products associated with foreign trade transactions including payment orders, documentation and issuing letters of credit and guarantees. The Bank also offers a comprehensive range of retail banking services for individuals: savings accounts, demand deposits and time deposits, loans and transfers of domestic and international funds.

The Bank operates through its head office located in Chisinau, 37 branches and 534 representative offices (31 December 2011: 37 branches and 538 representative offices) located in the Republic of Moldova.

The registered head office of the Bank is located at 115 Columna Street, MD-2012, Chisinau.

As at 31 December 2012 the Bank has 2,455 employees (31 December 2011: 2,481 employees).

# 2 Basis of preparation

# 2.1 Statement of compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") effective at the date of reporting of financial statements, adopted by International Accounting Standards Board ("IASB").

# 2.2 Basis of measurement

The financial statements have been prepared on a historical cost basis except for assets available for sale and repossessed assets, measured at fair value.

# 2.3 Functional and presentation currency

The financial statements are presented in Moldovan lei ("MDL"), which is also its functional currency and the currency of the country in which the Bank operates. All financial information presented in MDL has been rounded to the nearest thousands, except when otherwise indicated.

# 2.4 Use of estimates and judgments

The preparation of financial statements in compliance with IFRSs requires management to make estimates and assumptions that affect the amounts and balances reported in the financial statements and accompanying notes. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. Use of estimates and judgments is mainly discussed in Note 4 and 34.

# 2 Basis of preparation (continued)

## 2.5 Going concern basis of accounting

The financial statements have been prepared on a going concern basis, which assumes that the Bank will be able to meet the NBM requirements as disclosed in Note 20.

The Bank has recognised a net loss after tax of MDL'000 313,265 for the year ended 31 December 2012 in comparison with a net profit of MDL'000 282,799 for the year ended 31 December 2011.

The Bank's management has made an assessment of the Bank's ability to continue as a going concern and is satisfied that the Bank has the resources to continue in business for the foreseeable future. Furthermore, the management is not aware of any material uncertainties that may cast significant doubt upon the Bank's ability to continue as a going concern. Therefore, the financial statements continue to be prepared on the going concern basis. If for any reason the Bank is unable to continue as a going concern, it could have an impact on the Bank's ability to realise assets at their recognised values, in particular loans and repossessed assets and to extinguish liabilities in the normal course of business at the amounts stated in the financial statements.

# 3 Significant accounting policies

#### a) Foreign currency transactions

Foreign currency transactions incurred during the reporting period are recorded at the rate of exchange on the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the official rates prevailing on the balance sheet date. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in statement of comprehensive income.

The exchange rates applicable for year-end and average rates for the year were as follows:

|                        | 20      | 12      | 20      | 11      |
|------------------------|---------|---------|---------|---------|
| ·                      | USD     | Euro    | USD     | Euro    |
| Average for the period | 12.1122 | 15.5632 | 11.7370 | 16.3369 |
| Year end               | 12.0634 | 15.9967 | 11.7154 | 15.0737 |

Exchange differences arising on the settlement of the transactions at rates different from those at the date of the transaction, and unrealized foreign exchange differences on unsettled foreign currency monetary assets and liabilities, are recognized in statement of comprehensive income.

Non-monetary assets and liabilities recorded at historical cost in foreign currency are retranslated using the exchange rates as at the dates of the initial transactions.

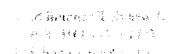
# b) Financial assets and liabilities

#### (i) Recognition

Financial assets and financial liabilities are initially recognised at fair value, plus, for an item not at fair value through profit or loss, transaction costs that are directly attributable to its acquisition or issue.

The Bank initially recognises loans and advances, deposits, debt securities issued and subordinated liabilities on the date that they are originated. Purchases and sales of financial assets are recognised on the trade date at which the Bank commits to purchase or sell the asset. All other financial assets and liabilities (including assets and liabilities designated at fair value through profit or loss) are initially recognised on the trade date at which the Bank becomes a party to the contractual provisions of the instrument.

# Banca de Economii S.A. NOTES TO THE FINANCIAL STATEMENTS For the Year Ended 31 Decembre 2012



## 3 Significant accounting policies (continued)

## b) Financial assets and liabilities (continued)

#### (ii) Classification

The Bank classifies its financial assets and liabilities in the following categories:

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those that the Bank intends to sell immediately or in the near term, those that the Bank, upon initial recognition, designates as at fair value through profit and loss, those that the Bank, upon initial recognition, designates as available for sale or those for which the holder may not recover substantially all of its initial investment, other than because of credit deterioration. Loans and receivables comprise loans and advances to banks and customers.

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Bank's management has the positive intention and ability to hold to maturity and which are not designated as at fair value through profit or loss or as available-for-sale.

Available-for-sale financial assets are those financial assets that are designated as available for sale or are not classified as loans and advances, held-to-maturity investments or financial assets at fair value through profit or loss. Available-for-sale instruments include treasury bonds and other bonds eligible for discounting with central banks, investments in unit funds, equity investments and other investment securities that are not at fair value through profit and loss or held-to-maturity.

#### (iii) Derecognition

The Bank derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by the Bank is recognised as a separate asset or liability.

The Bank derecognises a financial liability when its contractual obligations are discharged, cancelled or expire.

The Bank enters into transactions whereby it transfers assets recognised on its balance sheet, but retains both all risks and rewards of the transferred assets or a portion of them. If all or substantially all risks and rewards are retained, then the transferred assets are not derecognised from the balance sheet. Transfers of assets with retention of all or substantially all risks and rewards include, for example, repurchase transactions.

Securities sold under reverse repurchase agreements are derecognised in the balance sheet and corresponding receivables from the buyer for the payment are recognised as at the date the Bank transfers the assets. The Bank uses the specific identification method to determine the gain or loss on derecognition.

## (iv) Offsetting

Financial assets and liabilities are offset and the net amount reported in the balance sheet when, and only when, the Bank has a legally enforceable right to set off the recognized amounts and intends to settle on a net basis, or realize the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted by the accounting standards, or for gains and losses arising from a group of similar transactions.

#### (v) Amortised cost measurement

The amortised cost of a financial asset or liability is the amount at which the financial asset or liability is measured at initial recognition, minus principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between the initial amount recognised and the amount at maturity, minus any reduction for impairment.

#### b) Financial assets and liabilities (continued)

#### (vi) Fair value measurement

The determination of fair values of financial assets and financial liabilities is based on quoted market prices or dealer price quotations for financial instruments traded in active markets. For all other financial instruments fair value is determined by using valuation techniques. Valuation techniques include net present value techniques, the discounted cash flow method, comparison to similar instruments for which market observable prices exist, and valuation models.

Where discounted cash flow techniques are used, estimated future cash flows are based on management's best estimates and the discount rate is a market related rate at the balance sheet date for an instrument with similar terms and conditions. Where pricing models are used, inputs are based on market related measures which represent the best estimate of market value, financial instrument is initially recognised at transaction price and any change in value as a result of measurement at fair value, is recognised in the statement of comprehensive income on appropriate basis during useful life of the instrument, but not later than when the instrument is derecognised. Where a fair value cannot be reliably estimated, unquoted equity instruments that do not have a quoted market price in an active market are measured at cost and periodically tested for impairment. As at 31 December 2012 and 31 December 2011, the instruments held by the Bank, which are not quoted on an active market and their value could not be reliably estimated, are recorded at their cost minus their related depreciation.

#### (vii) Identification and measurement of impairment

At each balance sheet date the Bank assesses whether there is objective evidence that financial assets not carried at fair value through profit or loss are impaired. Financial assets are impaired when objective evidence demonstrates that a loss event has occurred after the initial recognition of the asset, and that the loss event has an impact on the future cash flows on the asset that can be estimated reliably.

The Bank considers evidence of impairment of assets both at individual and collective level. All individually significant financial assets are tested for impairment separately. All significant assets found not to be specifically impaired are then collectively assessed for any impairment that has been incurred but not yet identified. Assets that are not individually significant are then collectively assessed for impairment by grouping together financial assets (carried at amortised cost) with similar risk characteristics.

Objective evidence that financial assets (including equity securities) are impaired include default or delinquency by a borrower, restructuring of a loan or advance by the Bank on terms that the Bank would not otherwise consider, indications that a borrower or issuer will enter bankruptcy, the disappearance of an active market for a security, or other observable data relating to a group of assets such as adverse changes in the payment status of borrowers or issuers in the group, or economic conditions that correlate with defaults within a group.

# b) Financial assets and liabilities (continued)

The Bank, based on its internal methodology of impairment evaluation, included observable data on the following loss events that come to its attention as objective evidence that loans to customers or groups of loans to customers are impaired:

- 1) significant financial difficulty of the issuer or obligor;
- 2) a breach of contract, such as a default or delinquency in interest or principal payments;
- 3) the lender, for economic or legal reasons relating to the borrower's financial difficulty, granting to the borrower a concession that the lender would not otherwise consider;
- 4) probability that the borrower will enter bankruptcy or other financial reorganisation;
- 5) the disappearance of an active market for that financial asset because of financial difficulties, or
- 6) observable data indicating that there is a measurable decrease in the estimated future cash flows of a certain group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the group, including:
  - a) adverse changes in the payment status of borrowers in the group, or
  - b) national or local economic conditions that correlate with defaults on the assets in the group.
  - c) evolution of debtors after the balance sheet date.

The Bank first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If the Bank determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment of impairment. The calculation of the present value of the estimated future cash flows of a collateralised loan reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral, whether or not foreclosure is probable.

For the purpose of a collective assessment for impairment, loans and advance to customers are grouped on the basis of similar credit risk characteristics that are indicative of the debtors' ability to pay all amounts due according to the contractual terms (for example, on the basis of the Bank's credit risk evaluation or the Bank's grading process that considers the number of days of existing debt for each debtor/contract).

The characteristics chosen are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated.

Future cash flows in a group of loans to customers that are collectively evaluated for impairment are estimated on the basis of historical loss experience for loans with credit risk characteristics similar to those in the group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that currently do not exist.

In case that subsequent events cause decrease of impairment loss, the impairment loss is reversed through profit and loss.

Impairment losses on available-for-sale investment securities are recognised by transferring the difference between the acquisition cost and current fair value out of equity to profit or loss. When a subsequent event causes the amount of impairment loss on an available-for-sale debt security to decrease, the impairment loss is reversed through profit or loss.

# b) Financial assets and liabilities (continued)

(vii) Identification and measurement of impairment (continued)

However, any subsequent recovery in the fair value of an impaired available-for-sale equity security is recognised directly in equity.

The Bank reviews on a regular basis the methodology and assumptions used for estimating future cash flows in order to reduce any differences between estimated and effective loss.

#### c) Restructured loans

Where possible, the Bank seeks to restructure loans rather than to take possession of collateral. This may involve extending the payment arrangements and the renegotiation of new loan terms. Once the terms have been renegotiated, the loan is no longer considered past due. Management continuously reviews the renegotiated loans to ensure that all criteria are met and that future payments are likely to occur. The loans continue to be subject to an individual or collective impairment assessment.

# d) Assets held for sale, repossessed assets

Repossessed assets include collateral for non-performing loans. They are initially recorded in the statement of financial position at fair value and subsequently are assessed at minimum of balance sheet value and fair value less selling costs.

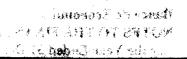
#### e) Financial investments

#### Investments held-to-maturity

Investments held-to-maturity are those financial assets which carry fixed or determinable payments and have fixed maturities and which the Bank has the intention and ability to hold to maturity. Those assets are initially recognised at fair value, plus related transaction costs. After initial measurement, investments held-to-maturity are subsequently measured at amortised cost using the effective interest rate method, less allowance for impairment. Amortised cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate. The amortization is included in "Interest income" in the statement of comprehensive income. The losses arising from impairment of such investments are recognized in the statement of comprehensive income line "Impairment losses on financial investments". Any sale or reclassification of less insignificant amount of held-to-maturity investments not close to their maturity would result in the reclassification of all held-to-maturity investments as available-for-sale, and prevent the Bank from classifying investment securities as held-to-maturity for the current year and the two consecutive financial years.

# Available- for- sale financial investments

All the investments which are not classified as held-to-maturity or financial assets held for trading are included in available-for-sale category. All purchases and sales of investments that require delivery within the time frame established by regulation or market convention are recognized at settlement date. Available for sale assets are initially recognized at fair value (including transaction costs). Subsequent to initial recognition they are measured at fair value or amortised cost, if their fair value cannot be reliably determined due to absence of an active market or after reliable valuation models. As at 31 December 2012 and 31 December 31 2011 the Bank had investments in shares of other entities that are held at cost value less impairment losses.



# f) Property and equipment

Property and equipment are stated at cost less accumulated depreciation and any impairment loss.

Subsequent to initial recognition, expenses for repairs and maintenance are charged to operating expenses as incurred. Subsequent investments on property and equipment are recognized as an asset only when the investment improves the condition of the asset beyond the originally estimated value.

If the carrying amount of an asset is more than the estimated recoverable amount, the asset is written down to its recoverable amount. Gains and losses on disposals of property and equipment are determined by reference to their carrying amount and are recorded as income or expense in statement of comprehensive income.

Depreciation is calculated based on a straight-line method over the estimated useful life of the asset, as stated below:

| Asset type              | Years Years |
|-------------------------|-------------|
|                         | 44          |
| Buildings               | 45-70       |
| ATMs                    | 8 - 10      |
| Furniture and equipment | 3 - 15      |
| Computers               | 3 - 5       |
| Vehicles                | 5 - 8       |

Useful life and residual value of assets is reviewed at each reporting date.

#### g) Intangible assets

Intangible assets represent costs incurred for the acquisition of computer software, licenses and other intangible assets. These assets are initially recognized at cost less accumulated depreciation and impairment losses. Subsequent costs are capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenses are recorded as expenses of the period and recognized in the statement as incurred.

Intangible assets are amortized using the straight-line method over their estimated useful lives varying for computer software from 3 to 5 years and from 5 and 20 years for licenses. The amortisation license period cannot exceed their validity period.

If the carrying amount of an asset is greater than the estimated recoverable amount, it is written down to its recoverable amount.

#### h) Share capital

Ordinary and preferred shares

Ordinary and preferred shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares and share options are recognised as a deduction from equity, net of any tax effects.

Dividends

Dividends on ordinary shares are recognised as a liability in the period in which they are declared

# i) Borrowings and deposits attracted

Borrowings and deposits are initially recognized at fair value including direct costs on transactions. Subsequently borrowings and deposits are stated at amortized cost using the effective interest method and any difference between net proceeds and the redemption value is recognized in the statement of comprehensive income over the period to maturity using the effective yield method.

#### j) Financial guarantee contracts

Financial guarantee contracts are contracts that oblige the issuer to perform specific payments to reimburse to the holder the loss incurred in case the debtor fails to make payments when due, in accordance with the terms of a debt instrument. Such financial guarantees are offered to banks, financial institutions and other bodies on behalf of customers to secure loans, overdrafts and other banking facilities.

Financial guarantees are initially recognized in the statement of financial position at fair value on the date the guarantee was issued. Subsequent to initial recognition, the Bank's liabilities under such guarantees are measured at the highest value of the initial measurement, less calculated amortization for the recognition in the statement of comprehensive income of the charged commission on a straight line basis over the life of the guarantee and the best estimate of the expenditure required to settle any financial obligation occurred at the balance sheet date.

These estimates are determined based on experience of similar transactions and history of past losses, supplemented by the judgment of Bank's Management. Any increase in the liability relating to such guarantees is recognised in the statement of comprehensive income as other operating expenses.

#### Off-Balance Sheet liabilities:

In the ordinary course of business, the Bank enters into guarantees recorded as off-balance items. Financial guarantees and letters of credit issued by the Bank represent forms of financial guarantees as a debtor has not paid the debt on time in accordance with the stipulations of the debt instrument. These financial liabilities are recorded in the Bank's statement of financial position if and when they become payment obligations.

#### k) Interest income and expenses

Interest income and expenses for financial instruments are recognised in the statement of comprehensive income at amortised cost using the effective interest method.

The effective interest method is a method of calculating the amortised cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate, the Bank shall estimate cash flows considering all contractual terms of the financial instrument (for example, prepayment, call and similar options) but shall not consider future credit losses. The calculation includes all fees and payments paid or received between contractual parties that are an integral part of the effective interest rate, transaction costs, and all other premiums or discounts.

Interest income and expense presented in the statement of comprehensive income include interest on financial assets and liabilities at amortised cost on an effective interest rate basis, such as deposits, current accounts, placements and borrowings.

#### 1) Fees and commissions

Fees and commissions income arises on financial services provided by the Bank including loan origination, commitment fees, fees related to operations with cards, cash management services, brokerage services.

Fees and commissions that directly relates to the generation of the asset or financial obligation (both income and expense) are recognised in the statement of comprehensive income as part of the effective interest rate calculation. Commitment fees on loans that are likely to be drawn down, are deferred, together with the related direct costs, and are recognised as part of the effective interest rate of the loan.

#### 1) Fees and commissions (continued)

Other fees and commissions income incurred during the financial services provided by the Bank including cash management services and brokerage services are recognized in the statement of comprehensive income on the accrual basis, when the corresponding service is provided.

Other fees and commissions expense relates mainly to transaction and service fees, which are expensed as the services are provided.

## m) Net trading income

Net trading income comprises all fair value changes of derivative instruments, income less the loss related to foreign exchange operations and net result on trading securities.

# n) Cash and cash equivalents

Cash and cash equivalents comprise cash in hand, current accounts and short-term placements at other banks, treasury bills and other short-term highly liquid investments, with less than 90 days initial maturity from the date of acquisition. Cash and cash equivalents are carried at amortized cost in the statement of financial position.

#### o) Provisions

A provision is recognised if, as a result of a past event, the Bank has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

# p) Pension costs and employees' benefits

Short term benefits

The Bank's short-term employment benefits include wages, bonuses, holiday pay and social security contributions. Short term employee benefits are measured on an un-discounted basis and are recognized as an expense as incurred.

A liability is recognised for the amount expected to be paid under short-term cash bonus or profit-sharing plans if the Bank has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

#### Defined contribution plans

A defined contribution plan is a post-employment benefit plan under which an entity pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further amounts. Obligations for contributions to defined contribution pension plans are recognised as an expense in the profit or loss as incurred. The Bank, in the normal course of business makes payments to the National House of Social Insurance and to the National House of Medical Insurance on behalf of its Moldovan employees for pension, health care and unemployment benefit. All employees of the Bank are members and are also legally obliged to make defined contributions (included in the social security contributions) to the Moldovan State pension plan (a State defined contribution plan). All relevant contributions to the Moldovan State pension plan are recognised as an expense in the statement of comprehensive income as incurred. The Bank does not have any further obligations.

#### q) Taxation

A provision is made for all foreseeable taxation liabilities in accordance with domestic legislation currently in force.

Differences between financial reporting under IFRS and local tax regulations give rise to differences between the carrying value of certain assets and liabilities and their tax base. Deferred income tax is provided using the liability method, for all such temporary differences arising between the tax base of assets and liabilities and their carrying values for financial reporting purposes. Deferred tax assets and liabilities are measured at tax rates that are expected to be applied to the period when the assets are realized or the liability is reimbursed, based on tax rates that have been enacted or substantively enacted at the balance sheet date.

Deferred income tax assets are recognized for all deductible temporary differences, carry forward of unused tax assets and unused tax losses, to the extent that is probable that taxable profit will be available against which the deductible temporary differences, and the carry-forward of unused tax assets and unused tax losses can be utilized. Starting 1 January 2012 the income tax rate in force was set at 12%.

## r) Operating leases - the Bank as a lessee

Leases where the lessor retains substantially all the risks and benefits of ownership of the purchased asset are classified as operating leases. Operating lease payments are recognized as an expense in the statement of comprehensive income on a straight-line basis over all lease period.

#### s) Related parties

During its ordinary course of business for the year the Bank performed a range of banking and non-banking transactions with related parties. These transactions include loan granting, deposits opening, finance of commerce, payments, transactions with foreign currency and procurement of goods and services from related parties.

Transactions with related parties represent a transfer of resources, services or obligations between parties. Regardless of whether a price is charged, loans and deposits are contracted at market rates.

Key management personnel comprise persons with authority and responsibility for planning, directing and controlling the activity of the Bank, directly or indirectly.

## t) Segment reporting

An operating segment is a component of the Bank that engages in business activities from which it may earn revenues and incur expenses, whose operating results are regularly reviewed by the entity on operating decision factors in order to make decisions about resources allocations to the segment and assess its performance and for which distinct financial information is available.

Due to the fact that legislative environment, nature of services, Bank's activity, decision making process, type of clients for which services and Bank's products are offered, the models used for rendering services are the same for all banks activities, Bank is using one single segment of activity. Operating results are reviewed by management only at Bank's level, as a single segment.

## u) Subsequent events after the balance sheet date

Subsequent events after the balance sheet date are presented in the financial statements if they provide additional information about the Bank's position at the balance sheet date (events that need to be adjusted) or indicate that the going concern assumption is not appropriate. If significant, subsequent events that do not need to be adjusted are disclosed in the notes to the financial statements.

# v) Standards and interpretations issued but not yet effective

At the date of authorisation of these financial statements, certain new standards, amendments and interpretations to existing standards have been published but are not yet effective, and have not been adopted early by the Bank.

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Management anticipates that all of the relevant pronouncements will be adopted in the Bank's accounting policies for the first period beginning after the effective date of the pronouncement. Information on new standards, amendments and interpretations that are expected to be relevant to the Bank's financial statements is provided below. Certain other new standards and interpretations have been issued but are not expected to have a material impact on the Bank's financial statements.

Amendment to IAS 1, 'Financial statement presentation' regarding other comprehensive income. The amendments to IAS 1 require changes to the presentation of other comprehensive income. Items that could be reclassified to profit or loss at a future point in time would be presented separately from items which will never be reclassified. The effective date of the standard is 1 January 2013. The Bank decided not to early adopt the amendments and expects that the adoption will only affect the presentation of the statement of attemprehensive income.

IFRS 13, 'Fair value measurement' IFRS 13 provides guidance on how to measure the fair value of financial and non-financial assets and liabilities when required or permitted by IFRS. The standard is effective for annual periods on or after 1 January 2013. The adoption of IFRS 13 will affect only the disclosures in the financial statements and will not affect the profit of the Bank.

IAS 19, 'Employee benefits', was amended in June 2011. The amendments to IAS 19 remove the option to defer the recognition of actuarial gains and losses, i.e., the corridor mechanism. All changes in the value of defined benefit plans will be recognised in profit or loss and other comprehensive income. The effective date of the standard is 1 January 2013. This amendment will not have any impact on Bank's financial statements.

IFRS 9, 'Financial instruments', addresses the classification, measurement and recognition of financial assets and financial liabilities. IFRS 9 as issued reflects the first phase of the Board's work on the replacement of IAS 39 and applies to classification and measurement of financial assets and financial liabilities. The standard is effective for annual periods beginning on or after 1 January 2015. In subsequent phases, the Board will address impairment and hedge accounting. The completion of this project is expected in 2013. The adoption of IFRS 9 will have an effect on the classification and measurement of the Bank's financial assets. However, the Bank determined that the effect will be quantified only in conjunction with the other phases when issued, to present a comprehensive picture.

IFRS 10, Consolidated financial statements' IFRS 10 replaces the portion of IAS 27 Consolidated and Separate Financial Statements that addresses the accounting for consolidated financial statements. It also includes the issues raised in SIC-12 Consolidation – Special Purpose Entities. The standard establishes a single control model that applies to all entities. It will require management to exercise judgment to determine which entities are controlled, and therefore are required to be consolidated by a parent. It is effective for annual periods beginning on or after 1 January 2013. The adoption of IFRS 10 might change which entities are within the group. The Bank does not prepare consolidated financial statements, as a result this amendment will have no impact on the Bank.

IFRS 12, 'Disclosures of interests in other entities', IFRS 12 includes all the disclosures that were previously in IAS 27, IAS 31 and IAS 28 Investment in Associates. A number of new disclosures are added to the existing requirements such as the judgments made to determine whether it controls another entity. This standard is effective for the annual periods beginning on or after 1 January 2013. IFRS 12 is a disclosure only standard and therefore will have no effect on profit or loss or the equity of the Bank.

# v) Standards and interpretations issued but not yet effective (continued)

Disclosures – Offsetting Financial Assets and Financial Liabilities (Amendments to IFRS 7), Qualitative and quantitative disclosures have been added to IFRS 7 'Financial Instruments: Disclosures' (IFRS 7) relating to gross and net amounts of recognised financial instruments that are (a) set off in the statement of financial position and (b) subject to enforceable master netting arrangements and similar agreements, even if not set off in the statement of financial position. The Amendments are effective for annual reporting periods beginning on or after 1 January 2013 and interim periods within those annual periods. The required disclosures should be provided retrospectively. Management does not anticipate any impact on the Bank's financial statements from these Amendments.

Offsetting Financial Assets and Financial Liabilities (Amendments to IAS 32). The Amendments to IAS 32 add application guidance to address inconsistencies in applying IAS 32's criteria for offsetting financial assets and financial liabilities in the following two areas:

- the meaning of 'currently has a legally enforceable right of set-off'
- that some gross settlement systems may be considered equivalent to net settlement.

The Amendments are effective for annual periods beginning on or after 1 January 2014 and are required to be applied retrospectively. Management does not anticipate any impact on the Bank's financial statements from these Amendments.

#### w) Comparative information

#### General and administrative expenses

General and administrative expenses from Note 27 in 2011 year in amount of MDL'000 6,741 were reclassified in Note 27 Net fee and commission income in the following way:

| •                                       | Reported in<br>2011 | Reclassified in 2011 |
|---|---------------------|----------------------|
|   | MDL'000             | MDL'000              |
| Administration and marketing            | 15,028              | 15,028               |
| Communications                          | 6,567               | 6,567                |
| Repairs and maintenance                 | 4,721               | 4,721                |
| Utilities                               | 9,312               | 9,312                |
| Rent                                    | 18,564              | 18,564               |
| Contributions to Deposit Guarantee Fund | 5,588               | 5,588                |
| Transportation expenses                 | 5,943               | 5,943                |
| Transactions with cards                 | 6,741               | ,<br>-               |
| Expenses related to taxes               | 5,296               | 5,296                |
| Sponsorship                             | 749                 | 749                  |
| Repossessed assets written off          | 23,476              | 23,476               |
| Other expenses                          | 14,674              | 14,674               |
|   | 116,795             | 109,918              |
|   | •                   |                      |

# w) Comparative information (continued)

#### Net fee and commission income

Net fee and commission income in Note 23 in 2011 year in amount of MDL'000 6,741 were reclassified from Note 27 General and administrative expenses in the following way:

|  | Reported in 2011 | Reclassified in 2011 |
|--|------------------|----------------------|
|  | MDL'000          | MDL'000              |
| Commission Income                              |                  |                      |
| Money transfers                                | 17,420           | 17,420               |
| Transfers via Moldova-Express                  | 4,852            | 4,852                |
| SWIFT transfers of individuals                 | 652              | 652                  |
| Commissions on customer accounts maintenance   | 18,130           | 18,130               |
| Cash transactions                              | 34,050           | 34,050               |
| Commission on guarantees and letters of credit | 1,820            | 1,820                |
| Commission on sale/purchase of securities      | . 11             | 11                   |
| Allowances                                     | 9,677            | 9,677                |
| Pension  | 5,538            | 5,538                |
| Salaries                                       | 892              | 892                  |
| Cash delivery services                         | 27,431           | 27,431               |
| Income from operations with cards              | 16,163           | 16,163               |
| Other  | 9,601            | 9,601                |
|  | 146,237          | 146,237              |
| Fee and commission expense                     |                  |                      |
| Cash withdrawals                               | (10,191)         | (10,191)             |
| Transactions with cards                        | -                | (6,741)              |
| Payment transactions                           | (4,467)          | (4,467)              |
|  | (14,658)         | (21,399)             |
| Net fee and commission income                  | 131,579          | 124,838              |

# 4 Critical accounting estimates and judgments

Preparing financial statement in accordance with IFRS implies the Bank to make estimates and judgments in determining amounts to be recorded in financial statements. The Bank makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates and judgments are continuously evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Thus, effective results may be different from estimates made by the Bank. Use of estimates and judgments are mainly the following:

## 4 Critical accounting estimates and judgments (continued)

## The fair value of financial instruments

When the fair value of assets and financial liabilities recorded in the statement of financial position cannot be determined with reference to an active market, it is determined using various valuation techniques that include applying mathematical models. In case if it is not possible to identify such markets, fair value is determined by applying their reasoning. Judgments include data analysis related to liquidity and application of management approved models of its calculation. Bank management, following the analysis made considers that the short-term investments in banks that are not carried at fair value in financial statements taken as their fair value is not significantly different from the value registered in the statement of financial position. Also, management believes that the values of Bank bonds, at which they are registered in financial position approximates its fair value, due to short term at which they are placed and for which no active markets exists or reliable valuation method exist in order to determine its reliable fair value.

# Impairment losses on loans and advances

Bank reviews its loans and advances at each reporting date to assess whether the impairment loss should be reflected in the statement of comprehensive income. In particular, management evaluates the value and future cash flow maturity when determining the provision at the reporting date. These estimates are based on estimates of several factors, and actual results may differ, which would lead to further changes in the provision for impairment loss.

Additionally to specific provision for individually significant loans and advances, the Bank made another collective provision for impairment of its exposures, which although not individually depreciated, contains a degree of credit risk higher than at the time of the granting the loan. It takes into consideration such factors as country risk, industry and technological obsolescence and structural weaknesses or deterioration of cash flows. Specific variables that affects impairment losses are present value of future cash flows from collateral (based on payment history) and net loss generated by defaults till the date of approving this financial statements, especially for individually significant loans, in which case estimated losses is considered to be equal with net exposure adjusted with value of collaterals.

The Bank has developed a methodology for assessing the impairment of loans and advances, which was limited to three years of historical data for the period of payment and amounts of future cash flows. Bank reviews methodology and assumptions used regularly to estimate future cash flows to reduce differences between estimated losses and actual losses. The Bank has estimated impairment losses on loans and advances granted to customers using internal methodology and determined that there is no need for any additional provision, other than already recorded in this financial statements. Due to inherent limitations of significant uncertainties which exist in the local and international financial markets of the economic environment in which Bank's clients operate and asset valuation, estimates made by Bank could be revised after approval of these financial statements. The estimates may differ from the amount that would have been obtained if sufficient historical experience for the payment period and expected cash flows in case would have been available.

# Impairment of capital investments

The Bank evaluates capital investment as impaired when there is objective evidence of impairment. As there is no active market, it is not practical to determine the fair value of equity investments held by the Bank. The provision is estimated by comparing the Bank's share of net assets of its investments that are based on audited annual reports of companies to the carrying amounts of the investments.

## 5 Cash on hand

|  | 31 December<br>2012<br>MDL'000 | 31 December<br>2011<br>MDL'000 |
|--|--------------------------------|--------------------------------|
| Cash                                     | 475,298                        | 389,302                        |
| Travellers' cheques                      | 160                            | 277                            |
| Other _                                  | 39                             | 39                             |
|  | 475,497                        | 389,618                        |
| 6 Balances with National Bank of Moldova |                                |                                |
|  | 31 December 2012               | 31 <b>December</b> 2011        |
|  | MDL'000                        | MDL'000                        |
| Overnight placements                     | <u>-</u>                       | 200,000                        |
| Current account with NBM                 | 400,054                        | 209,634                        |
| Obligatory reserves in foreign currency  | 262,914                        | 244,949                        |

#### Current account and required reserves

The National Bank of Moldova (NBM) requires commercial banks to maintain for liquidity purposes minimum reserves calculated at a certain rate of the average funds borrowed by Banks, including all customer deposits. Based on the decision Nr 85 by the Administrative Council of NBM dated 15 April 2004, the method for calculation and maintaining the compulsory reserves was changed. Funds attracted in Moldovan Lei (MDL) and in non-convertible currencies are reserved in MDL. Funds attracted in US Dollars (USD) and other freely convertible currencies are reserved in USD, funds attracted in EURO (EUR) are reserved in EUR. As at 31 December 2012 the rate for calculation of the minimum compulsory reserve in all currencies was 14% (31 December 2011: 14%).

662,968

The interest paid by NBM on the compulsory reserves during 2012 varied between 0.06% and 0.61% per annum for reserves in foreign currency and 1.5% - 5.66% for reserves in MDL (2011: 4.81% - 7% in MDL and 0.09% - 0.15% in FC per annum). The compulsory reserves on funds attracted in USD and EUR are placed in Nostro accounts of NBM at correspondent banks incorporated in OECD countries. The compulsory reserves held in the current account at NBM are available for use in the Bank's day to day operations. The above mentioned overnight placements are not pledged.

#### 7 Placements with banks

|   | 31 December 2012 | 31 December 2011 |
|---|------------------|------------------|
|   | MDL'000          | MDL'000          |
| Deposits in banks (term guarantee)            | 2,229            | 2,165            |
| Overnight placements                          | 66,211           | 19,841           |
| Current accounts in banks from OECD countries | 489,700          | 309,888          |
| Current accounts in banks from non-OECD       | 7,268            | 4,686            |
| Current accounts with local banks             | 1,927            | 2,135            |
|   | 567,335          | 338,715          |

# 8 Loans and advances to customers, net

|                                       | 31 December<br>2012 | 31 December 2011 |
|---------------------------------------|---------------------|------------------|
|                                       | MDL'000             | MDL'000          |
| Corporate clients                     | 2,627,007           | 2,907,220        |
| Retail                                | 24,202              | 59,506           |
| Gross loans                           | 2,651,209           | 2,966,726        |
| Less: Allowance for impairment losses | (463,942)           | (202,873)        |
|                                       | 2,187,267           | 2,763,853        |

Analysis of loan portfolio by industry is presented below:

|                                      | 31 December<br>2012 | 31 December 2011 |
|--------------------------------------|---------------------|------------------|
|                                      | MDL'000             | MDL'000          |
| Industry and commerce                | 974,735             | 1,265,096        |
| Agriculture and food industry        | 451,170             | 448,277          |
| Construction                         | 270,410             | 445,697          |
| Real estate                          | 17,333              | 42,165           |
| Fuel and energy                      | 494,210             | 474,995          |
| Consumer                             | 6,789               | 17,340           |
| Government                           |                     | 63               |
| Transportation and road construction | 162,752             | 203,991          |
| Financial activities                 | 43,007              | 45,249           |
| Others                               | 230,803             | 23,853           |
|                                      | 2,651,209           | 2,966,726        |

Interest rates on loans and advances to customers vary between 4.5% and 28.8% p.a. for loans and advances in MDL (2011: 9.5% and 28.8%), and for loans and advances in foreign currency the average interest rates vary between 6.15% and 18.5% (2011: 6.15% and 18.5%).

Interest income for individually impaired loans for 2012 was MDL'000 92,806 (2011: MDL'000 53,448).

## 8 Loans and advances to customers, net (continued)

The movement in provision for impairment of loans during the years 2012 and 2011 are presented below:

| •                               | 2012    | 2011      |
|---------------------------------|---------|-----------|
|                                 | MDL'000 | MDL'000   |
| At the beginning of the period  | 202,873 | 366,022   |
| Write-offs                      | -       | (58,061)  |
| Recoveries                      | •       | 41,425    |
| Charge/(release) for the period | 260,296 | (146,513) |
| FX translation difference       | 773     |           |
| At the end of the period        | 463,942 | 202,873   |
| Individual impairment           | 297,539 | 160,057   |
| Collective impairment           | 166,403 | 42,816    |
|                                 | 463,942 | 202,873   |

#### Allowances for impairment

The Bank establishes an allowance for impairment losses that represents its estimate of incurred losses in its loan portfolio. The main components of this allowance are a specific loss component that relates to individually significant exposures, and a collective loan loss allowance established for groups of homogeneous assets in respect of losses that have been incurred but have not been identified on loans subject to individual assessment for impairment.

# Write off policy

The Bank writes off a loan balance (and any related allowance for impairment losses) when the Bank determines that the loans are uncollectible. This determination is reached after considering information such as the occurrence of significant changes in the borrower financial position such that the borrower can no longer pay the obligation, or that proceeds from collateral will not be sufficient to pay back the entire exposure.

#### Collateral repossessed

During the year, the Bank took possession of industrial buildings, dwellings and land from non-execution of certain loan agreements, with an estimated value of MDL'000 254,024. Repossessed properties are sold as soon as possible, with the proceeds used to reduce the outstanding indebtedness. Repossessed property is classified in the balance sheet within other assets.

#### 9 Financial investments 31 December 31 December 2011 2012 MDL'000 **MDL'000** 1,232,986 Held-to-maturity investments 1,845,399 Available-for-sale investments 8,990 9,342 1,854,741 1,241,976 The movement in investment portfolio of the Bank is presented below: 31 December 31 December 2012 2011 MDL'000 **MDL'000** Held-to-maturity investments Balance as at 1 January 501,286 1,232,986 Additions 23,409,240 8,994,383 Disposals (22,796,827)(8,262,683) Balance as at 31 December 1,232,986 1,845,399 Available for sale investments Balance as at 1 January 8,990 8,990 Additions 352 Disposals Balance as at 31 December 9,342 8,990 1,854,741 1,241,976 Held-to-maturity investments: 31 December 31 December 2012 2011 MDL'000 MDL'000 Treasury bills (ii) 905,996 684,360 NBM certificates (i) 939,403 548,626 1,845,399 1,232,986

# (ii) State Securities include bonds and government securities.

Bonds at 31 December 2012 represent MDL treasury bonds with maturity of 21 - 706 days issued by the Ministry of Finance of the Republic of Moldova with a coupon rate of 4.9%-13.7% (2011: 8.68% - 14.02%). Treasury bills represent MDL securities of 3 - 364 maturity days issued by the Ministry of Finance of the Republic of Moldova with an interest rate between 3.86%-11.55% (2011: between 7.46% and 13.56%).

<sup>(</sup>i) The certificates issued by the NBM as at 31 December 2012 represent certificates with a maturity up to one month in MDL with an interest rate of 4.5% (2011: 9.5%).

# 9 Financial investments (continued)

# Available for sale investments:

As at 31 December 2012 and 2011, the Bank investment securities comprise:

|                        | Field of activity       | Ownership 2012 | 31 December<br>2012 | 31 December 2011 |
|------------------------|-------------------------|----------------|---------------------|------------------|
| •                      |                         | %              | MDL'000             | MDL'000          |
| Moldova Stock          |                         | <b>.</b>       |                     |                  |
| Exchange               | Financial investments   | 2.56           | 7                   | 7                |
| Garantinvest SRL       | Insurance               | 9.92           | 440                 | 440              |
| ASPA SA                | Metals processing       | 7.3            | 824                 | 824              |
| Moldasig SRL           | Insurance               | 10.2           | 6,120               | 6,120            |
| National depository    | Securities              | 4.69           | 31                  | 19               |
| Magistrala SA          | Road construction       | 2.27           | 473                 | 473              |
| Autobank SA, Moscow    | Banking                 | 0.01           | 49                  | 49               |
| Moldmedia Card SRL     | Transactions processing | 0.44           | 40                  | 40               |
| SRL "Biroul de credit" | Data processing         | 8.93           | 1,358               | 1,018            |
|                        |                         |                | 9,342               | 8,990            |

All available for sale financial assets are carried at cost less impairment losses as there is no active market to determine reliably their fair value. The Bank assesses at each balance sheet date whether there is any objective evidence that the financial asset is impaired.

As at 31 December 2012 and 31 December 2011 there is no internal or external evidence that the assets are impaired.

# 10 Property and equipment

|   | Land and buildings   | Furniture<br>and<br>equipment  | Motor<br>vehicles  | Improve-<br>ments of<br>leasehold<br>assets                                     | Assets under construction               | Total   |
|---|--|--|--|---|---|---|
|   | MDL'000  | MDL'000  | MDL'000  | MDL'000   | MDL'000                                 | MDL'000   |
| Cost  | 222.077  | 150.040  | 10 007   | 7.242   | 2.270                                   | 410 416   |
| At 1 January 2012   | 222,977  | 159,040  | 18,887   | 7,242   | 2,270                                   | 410,416   |
| Additions<br>Transfers  | 2  | 119  | -  | 14  | 1,153                                   | 1,288   |
|   | 568  | 1,304  | -  | - (4)   | (1,872)                                 | (011)   |
| Disposals   | 222 545  | 160 462  | 10.007   | (4)   | (807)                                   | (811)   |
| At 31 December 2012   | 223,547  | 160,463  | 18,887   | 7,252   | 744                                     | 410,893   |
| Accumulated depreciation  |  |  |  |   |   |   |
| At 1 January 2012   | 28,540   | 101,470  | 11,830   | 4,355   | -                                       | 146,195   |
| Charge for the year   | 5,541  | 16,396   | 1,914  | 1,491   | -                                       | 25,342  |
| Disposals   |  | -  | -  | (4)   |   | (4)   |
| At 31 December 2012   | 34,081   | 117,866  | 13,744   | 5,842   |   | 171,533   |
|   |  |  |  |   |   |   |
| Net book value  |  |  |  |   |   |   |
| At 31 December 2012   | 189,466  | 42,597   | 5,143  | 1,410   | 744                                     | 239,360   |
| At 31 December 2011   | 194,437  | 57,570   | 7,057  | 2,887   | 2,270                                   | 264,221   |
|   |  |  |  |   |   |   |
|   | Land and<br>buildings  | Furniture<br>and<br>equipment  | Motor<br>vehicles  | Improve-<br>ments of<br>leasehold<br>assets                                     | Assets under construction               | Total   |
|   |  | and  |  | ments of leasehold  |   | Total<br>MDL'000  |
| Cost  | buildings  | and<br>equipment   | vehicles   | ments of<br>leasehold<br>assets   | construction                            |   |
| Cost At 1 January 2011  | buildings  | and<br>equipment   | vehicles   | ments of<br>leasehold<br>assets   | construction                            |   |
|   | buildings<br>MDL'000   | and<br>equipment<br>MDL'000  | vehicles<br>MDL'000  | ments of<br>leasehold<br>assets<br>MDL'000                                      | construction<br>MDL'000                 | MDL'000   |
| At 1 January 2011   | buildings<br>MDL'000   | and equipment MDL'000  | vehicles<br>MDL'000  | ments of<br>leasehold<br>assets<br>MDL'000                                      | construction<br>MDL'000                 | <b>MDL'000</b> 406,290  |
| At 1 January 2011<br>Additions  | buildings<br>MDL'000<br>216,796<br>369                                 | and<br>equipment<br>MDL'000<br>156,313<br>524  | vehicles<br>MDL'000<br>17,297<br>1   | ments of<br>leasehold<br>assets<br>MDL'000                                      | <b>construction MDL'000</b> 8,627 6,489 | <b>MDL'000</b> 406,290  |
| At 1 January 2011<br>Additions<br>Transfers   | buildings<br>MDL'000<br>216,796<br>369<br>5,828                        | and<br>equipment<br>MDL'000<br>156,313<br>524<br>4,537   | vehicles<br>MDL'000<br>17,297<br>1<br>2,361  | ments of<br>leasehold<br>assets<br>MDL'000<br>7,257<br>14                       | 8,627<br>6,489<br>(12,726)              | <b>MDL'000</b> 406,290 7,397  |
| At 1 January 2011 Additions Transfers Disposals   | buildings<br>MDL'000<br>216,796<br>369<br>5,828<br>(16)                | and<br>equipment<br>MDL'000<br>156,313<br>524<br>4,537<br>(2,334)                                | vehicles<br>MDL'000<br>17,297<br>1<br>2,361<br>(772)                                       | ments of<br>leasehold<br>assets<br>MDL'000<br>7,257<br>14<br>-<br>(29)          | 8,627<br>6,489<br>(12,726)<br>(120)     | 406,290<br>7,397<br>-<br>(3,271)  |
| At 1 January 2011 Additions Transfers Disposals At 31 December 2011 Accumulated   | buildings<br>MDL'000<br>216,796<br>369<br>5,828<br>(16)                | and<br>equipment<br>MDL'000<br>156,313<br>524<br>4,537<br>(2,334)                                | vehicles<br>MDL'000<br>17,297<br>1<br>2,361<br>(772)                                       | ments of<br>leasehold<br>assets<br>MDL'000<br>7,257<br>14<br>-<br>(29)          | 8,627<br>6,489<br>(12,726)<br>(120)     | 406,290<br>7,397<br>-<br>(3,271)  |
| At 1 January 2011 Additions Transfers Disposals At 31 December 2011 Accumulated depreciation  | buildings<br>MDL'000<br>216,796<br>369<br>5,828<br>(16)<br>222,977     | and<br>equipment<br>MDL'000<br>156,313<br>524<br>4,537<br>(2,334)<br>159,040                     | vehicles<br>MDL'000<br>17,297<br>1<br>2,361<br>(772)<br>18,887                             | ments of<br>leasehold<br>assets<br>MDL'000<br>7,257<br>14<br>-<br>(29)<br>7,242 | 8,627<br>6,489<br>(12,726)<br>(120)     | 406,290<br>7,397<br>-<br>(3,271)<br>410,416                                 |
| At 1 January 2011 Additions Transfers Disposals At 31 December 2011  Accumulated depreciation At 1 January 2011   | buildings<br>MDL'000<br>216,796<br>369<br>5,828<br>(16)<br>222,977     | and<br>equipment<br>MDL'000<br>156,313<br>524<br>4,537<br>(2,334)<br>159,040                     | vehicles<br>MDL'000<br>17,297<br>1<br>2,361<br>(772)<br>18,887                             | ments of<br>leasehold<br>assets<br>MDL'000<br>7,257<br>14<br>-<br>(29)<br>7,242 | 8,627<br>6,489<br>(12,726)<br>(120)     | 406,290<br>7,397<br>-<br>(3,271)<br>410,416                                 |
| At 1 January 2011 Additions Transfers Disposals At 31 December 2011  Accumulated depreciation At 1 January 2011 Charge for the year                               | buildings<br>MDL'000<br>216,796<br>369<br>5,828<br>(16)<br>222,977     | and<br>equipment<br>MDL'000<br>156,313<br>524<br>4,537<br>(2,334)<br>159,040<br>85,616<br>18,162 | vehicles<br>MDL'000<br>17,297<br>1<br>2,361<br>(772)<br>18,887                             | ments of<br>leasehold<br>assets<br>MDL'000<br>7,257<br>14<br>-<br>(29)<br>7,242 | 8,627<br>6,489<br>(12,726)<br>(120)     | 406,290<br>7,397<br>-<br>(3,271)<br>410,416                                 |
| At 1 January 2011 Additions Transfers Disposals At 31 December 2011  Accumulated depreciation At 1 January 2011 Charge for the year Disposals                     | buildings<br>MDL'000  216,796 369 5,828 (16) 222,977  23,153 5,393 (6) | and equipment MDL'000  156,313 524 4,537 (2,334) 159,040  85,616 18,162 (2,308)                  | vehicles<br>MDL'000<br>17,297<br>1<br>2,361<br>(772)<br>18,887<br>10,548<br>2,054<br>(772) | ments of leasehold assets MDL'000  7,257 14 (29) 7,242  2,890 1,491 (26)        | 8,627<br>6,489<br>(12,726)<br>(120)     | 406,290<br>7,397<br>-<br>(3,271)<br>410,416<br>122,207<br>27,100<br>(3,112) |
| At 1 January 2011 Additions Transfers Disposals At 31 December 2011  Accumulated depreciation At 1 January 2011 Charge for the year Disposals At 31 December 2011 | buildings<br>MDL'000  216,796 369 5,828 (16) 222,977  23,153 5,393 (6) | and equipment MDL'000  156,313 524 4,537 (2,334) 159,040  85,616 18,162 (2,308)                  | vehicles<br>MDL'000<br>17,297<br>1<br>2,361<br>(772)<br>18,887<br>10,548<br>2,054<br>(772) | ments of leasehold assets MDL'000  7,257 14 (29) 7,242  2,890 1,491 (26)        | 8,627<br>6,489<br>(12,726)<br>(120)     | 406,290<br>7,397<br>-<br>(3,271)<br>410,416<br>122,207<br>27,100<br>(3,112) |

As at 31 December 2012 the total amount of depreciated property and equipment still in use amounted to MDL'000 66,466 (2011: MDL'000 51,441).

# 10 Property and equipment (continued)

Non-cancellable operating future lease payments (rent contracts) are payable as follows:

|                           | 31 December<br>2012 | 31 December<br>2011 |
|---------------------------|---------------------|---------------------|
|                           | MDL'000             | MDL'000             |
| Less than one year        | 610                 | 4,496               |
| Between one year and five | 131                 | 698                 |
| More than five years      | 309                 | <u>-</u>            |
|                           | 1,050               | 5,194               |

# 11 Intangible assets

|                          | Software and licences MDL'000 | Intangible assets<br>under development<br>MDL'000 | Total<br>MDL'000 |
|--------------------------|-------------------------------|---|------------------|
| Cost                     | 1100                          | NIDE VVV  | . NADE 000       |
| At 1 January 2012        | 45,285                        | 18,403  | 63,688           |
| Additions                | 606                           | 5,537   | 6,143            |
| Transfer                 | 6,760                         | (6,760)   | -                |
| Disposals                | (23)                          | (12)  | (35)             |
| At 31 December 2012      | 52,628                        | 17,168  | 69,796           |
| Accumulated depreciation |                               |   |                  |
| At 1 January 2012        | 19,528                        | -   | 19,528           |
| Charge for the year      | 6,730                         | - ·   | 6,730            |
| Disposals                | (23)                          | <u>-</u>  | (23)             |
| At 31 December 2012      | 26,235                        | -   | 26,235           |
| Net book value           |                               |   |                  |
| At 31 December 2012      | 26,393                        | 17,168  | 43,561           |
| At 31 December 2011      | 25,757                        | 18,403  | 44,160           |

# 11 Intangible assets (continued)

|                          | Software and licences MDL'000 | Intangible assets<br>under development<br>MDL'000 | Total<br>MDL'000 |
|--------------------------|-------------------------------|---|------------------|
| Cost                     | MDL 000                       | AIDL 000  | MIDL 000         |
| At 1 January 2011        | 39,105                        | 13,629  | 52,734           |
| Additions                | 468                           | 11,254  | 11,722           |
| Transfers                | 6,480                         | (6,480)   |                  |
| Disposals                | (768)                         | -   | (768)            |
| At 31 December 2011      | 45,285                        | 18,403  | 63,688           |
| Accumulated depreciation |                               |   |                  |
| At 1 January 2011        | 15,007                        | -   | 15,007           |
| Charge for the year      | 5,282                         | -   | 5,282            |
| Disposals                | (761)                         | -   | (761)            |
| At 31 December 2011      | 19,528                        | · <b>_</b>  | 19,528           |
| Net book value           |                               |   |                  |
| At 31 December 2011      | 25,757                        | 18,403  | 44,160           |
| At 31 December 2010      | 24,098                        | 13,629  | 37,727           |

# 12 Other assets

|   | 31 December<br>2012<br>MDL'000 | 31 December<br>2011<br>MDL'000 |
|---|--------------------------------|--------------------------------|
| Receivables from money transfer systems | 6,287                          | 6,152                          |
| Inventory and other items               | 3,825                          | 6,914                          |
| Repossessed assets (1)                  | 663,181                        | 490,289                        |
| Due from budget                         | 5,225                          | 276                            |
| Debtors on capital investments          | -                              | 212                            |
| Prepaid expenses                        | 2,596                          | 4,551                          |
| Non-interest-related calculated incomes | 5,414                          | 6,749                          |
| Other assets (2)                        | 63,554                         | 8,134                          |
|   | 750,082                        | 523,277                        |
| Less: allowance for losses              | (195,078)                      | (49,439)                       |
|   | 555,004                        | 473,838                        |

<sup>(1)</sup> Assets for resale include foreclosed collateral on non-performing loans. Since 31 December 2012 till the date of issue of these financial statements the Bank sold assets in total value of MDL '000 257.

<sup>(2)</sup> Other assets include receivables related to sale of asset taken into possession in amount of MDL'000 41,800 and letters of credit in amount of MDL'000 6,719.

# 12 Other assets (continued)

|   | 2012        | 2011        |
|---|-------------|-------------|
|   | MDL'000     | MDL'000     |
| Balance at beginning of the year        | 49,439      | 5,398       |
| Writes off                              | (3,167)     | -,5,5       |
| Recoveries                              | (0,207)     | _           |
| Annual charge                           | 148,806     | 44,041      |
| Balance at the end of the period        | 195,078     | 49,439      |
| Due to banks                            |             | ÷           |
|   | 31 December | 31 December |
|   | 2012        | 2011        |
|   | MDL'000     | MDL'000     |
| T                                       | 1.627       | 761         |
| Loro accounts                           | 1,627       | /61         |
|   | 1,627       | 761         |
| 4 Other borrowings                      | · .         |             |
|   | 31 December | 31 December |
|   | 2012        | 2011        |
|   | MDL'000     | MDL'000     |
| Loans and deposits from other banks (1) |             |             |
| NBM loans with fix rate                 | 279,425     | 372,567     |
|   | 279,425     | 372,567     |
| Subsidiary borrowings (2)               |             |             |
| IFAD loans with floating rate           | 24,059      | 27,604      |
| RISP loans with floating rate           | 15,959      | 11,248      |
|   | 40,018      | 38,852      |
|   |             |             |

#### (1) Loans from NBM

Loans from the National Bank of Moldova were received for completion of liquidity, crediting of industrial sector of the economy, purchase and/or take over in stages of the assets and liabilities of CB "Investprivatbank in the process of liquidation" SA. On 30 June 2009, the Bank signed the credit agreement no. 17 with the National Bank of Moldova for a maximum of MDL'000 650,000 for a 3-year period with a due date on 30 June 2012, payable in equal quarterly instalments. The loan has an interest rate of 0.01% per annum. The loan has been received by the Bank in order to ensure obligations to individual depositors of BC "Investprivatbank in the process of liquidation" SA.

# 14 Other borrowings (continued)

The Bank is subject to a number of loan covenants under the loan agreements with Credite Line Directorate, Ministry of Finance of the Republic of Moldova (DLC). In case of breach of these covenants, DLC may request immediate repayment of the loan. As at 31 December 2012 the Bank was not in compliance with the following covenants: Minimum amount of Total Regulatory Capital being MDL 129.7 mln. instead of required minimum of MDL 200 mln.; Capital adequacy being of 5.92% instead of minimum required of 16%; Net Credit Exposures of the bank to the ten persons, including groups of inter-related persons exceeded the maximum set level of 15%; the open foreign currency position in EUR was -32.80% instead of minimum required of -10%. Accordingly, loans from DLC were reflected as "up to one month" in Note 34.4. The open foreign currency position in EUR of -32.80% is caused by calculation of additional impairment provision for other assets in EUR on 31 December 2012. The Bank's open foreign currency position in EUR changed next day and was in the limits set by NBM.

## (i) Loans from RISP

The borrowings under the Rural Investment and Services Project (RISP) were received as a result of an agreement signed between the Ministry of Finance of Republic of Moldova and the World Bank, the Bank acting as an intermediary in the financing of the rural sector enterprises. Each withdrawal from the credit line has a grace period of 3 years. After the expiration of the grace period, the outstanding principal amount is reimbursed in semi-annual instalments on 1 April and, respectively, on 1 October of each year. RISP granted loans denominated in MDL. As at 31 December 2012 the interest rate was set at the level of 4.87%-5.87% for loans in MDL, The ultimate maturity is 01.10.2026.

## (ii) Loans from IFAD

International Fund for Agricultural Development (IFAD) granted a loan to the Republic of Moldova for re-crediting the small rural businesses involved in agricultural sector. According to the agreement signed with the Ministry of Finance of the RM, the Bank acts as an intermediary and bears full credit risk related to individual loan agreements signed with end-borrowers. The loans are granted for a period of up to 15 years with a grace period of up to 3 years. Interest on these loans is variable and is paid according to reimbursement schedule for each separate contract. The Bank received loans from IFAD denominated in MDL. As at 31 December 2012 the interest rate was set at the level of 5% for loans in MDL and 1.93% - 2.13% for loans in USD. The ultimate maturity is 15.11.2022.

IFAD and IDA resources are granted to farmers and companies which produce and sell agricultural products or provide agricultural services, which operate under any form of legal organization based on private property and engaged in economic activities in rural areas. The interest rate on these loans is variable and is determined once in a half a year.

# 15 Deposits from customers

|                     | 31 December 2012 | 31 December 2011 |
|---------------------|------------------|------------------|
|                     | MDL'000          | MDL'000          |
| Payable on demand   | ·                |                  |
| Corporate customers | 643,034          | 591,444          |
| Public Institutions | 835,198          | 597,234          |
| Individuals         | 1,013,163        | 900,308          |
|                     | 2,491,395        | 2,088,986        |
| Term deposits       |                  |                  |
| Corporate customers | 34,898           | 68,484           |
| Individuals         | 2,773,737        | 2,338,570        |
|                     | 2,808,635        | 2,407,054        |
|                     | 5,300,030        | 4,496,040        |

As at 31 December 2012 the amount of deposits pledged as collateral for the loans originated by the Bank was of MDL'000 14,310 and MDL'000 1,223 for guarantees issued (31 December 2011: MDL'000 45,050).

The Bank's term deposit portfolio includes deposits with no rights to withdraw prior to maturity date. For such deposits, in case of premature withdrawal, the interest rate is decreased to the rate applied for demand deposits and is recalculated for the whole term of the deposit. However there are deposits that as per the placement agreement, in case of premature withdrawal allow interest computation at a reduced rate. The annual interest rates paid by the Bank for the MDL and FCY deposits of customers ranged as follows:

|                                 | 2012         |             | 201          | 1           |
|---------------------------------|--------------|-------------|--------------|-------------|
|                                 | MDL          | FCY         | MDL          | FCY         |
|                                 | <u></u> %    | %           | %            | <u>%</u>    |
| Corporate customers             |              |             | ,            |             |
| Demand deposits                 | 2.00 - 4.00  | -           | 0.00 - 5.00  | 0.00 - 4.00 |
| Term deposits up to 3 months    | -            | -           | -            | -           |
| Term deposits >3 months <1 year | 0.00 - 9.50  | 2.50 - 5.50 | 0.00 - 9.50  | 2.50 - 5.60 |
| Term deposits over 1 year       | 0.00 - 13.00 | 5.80        | 0.00 - 13.00 | 4.00 - 9.00 |
| Individuals                     |              |             | •            |             |
| Demand deposits                 | 0.00 - 9.00  | 0.00 - 0.15 | 0.00 - 9.00  | 0.00 - 0.20 |
| Term deposits up to 3 months    | 2.00 - 3.00  | 1.00 - 3.00 | 3.00 - 6.00  | 1.00 - 3.50 |
| Term deposits >3 months <1 year | 2.00 - 10.50 | 3.00 -5.50  | 4.50 - 12.00 | 3.00 - 5.50 |
| Term deposits over 1 year       | 8.50 -15.50  | 3.50 -6.75  | 9.00 - 16.50 | 2.70 - 6.75 |

# 16 Taxation

The major components of tax expense and the reconciliation of the expected tax expense based on the effective tax rate of 12% (2011: 0%) and the reported tax expense in profit or loss are as follows:

|  | 2012      | 2011    |
|--|-----------|---------|
| _  | MDL'000   | MDL'000 |
|  |           |         |
| Profit before tax  | (294,855) | 307,123 |
| Moldovan statutory income tax rate                                       | 12%       | 0%      |
| Expected tax expense   | (35,383)  | -       |
| Impact of differences between IFRS and tax legislation                   | 53,793    | -       |
| Income tax on amount exceeding limit for charity or sponsorship expenses | -         | 4       |
| Impact of change in tax rate   | -         | 24,320  |
| Actual tax expense   | 18,410    | 24,324  |
| Tax expense comprises:   |           |         |
| Current tax expense  | -         | 4       |
| Deferred tax expense:  |           |         |
| - Origination and reversal of temporary differences                      | 18,410    | 24,320  |
| Tax expense  | 18,410    | 24,324  |

Deferred taxes arising from temporary differences are summarized as follows:

| Deferred tax assets (liabilities)       | 1 January 2012 | Recognized in profit and loss | 31 December 2012 |
|---|----------------|-------------------------------|------------------|
|   | MDL'000        | MDL'000                       | MDL'000          |
| Assets                                  |                |                               |                  |
| Loans and advances to customers         | (23,015)       | (47,234)                      | (70,249)         |
| Property and equipment                  | (5,262)        | 485                           | (4,777)          |
| Other assets                            | 2,684          | (3,645)                       | (961)            |
| Assets taken into possession for resale |                | (9,904)                       | (9,904)          |
| Liabilities                             |                |                               |                  |
| Other liabilities                       | 1,492          | (344)                         | 1,148            |
| Off-balance sheet                       |                |                               |                  |
| Guarantees issued and commitments       | (219)          | 84                            | (135)            |
| Tax losses carried forward              |                | 42,148                        | 42,148           |
|   | (24,320)       | (18,410)                      | (42,730)         |
| Recognised as:                          |                |                               |                  |
| Deferred tax asset                      | 4,176          | 39,120                        | 43,296           |
| Deferred tax liability                  | (28,496)       | (57,530)                      | (86,026)         |

Deferred tax was calculated by applying the 2013 standard tax rate of 12% (2011: 2012 standard tax rate of 12%).

# 17 Other liabilities

|                                    | 31 December<br>2012<br>MDL'000 | 31 December<br>2011<br>MDL'000 |
|------------------------------------|--------------------------------|--------------------------------|
|                                    | 2                              |                                |
| Payables on money transfer systems | 5,907                          | 28,048                         |
| Transit and suspense accounts      | 39,284                         | 17,410                         |
| Provision for unused vacation      | 9,570                          | 12,435                         |
| Non-interest bearing accruals      | 8,248                          | 6,946                          |
| Other liabilities                  | 4,019                          | 5,195                          |
|                                    | 67,028                         | 70,034                         |

# 18 Share capital

Share capital as at 31 December 2012 constituted 23,406,764 ordinary authorized shares and 302,980 preference shares, issued in circulation with the nominal value of MDL 5 and respectively MDL 1 per share (31 December 2011: 23,406,764 ordinary shares and 302,980 preference shares). The holders of ordinary shares are entitled to receive dividends as declared and have equal voting rights.

|                   | 31 December 2012 |         | 31 December 2011 |         |
|-------------------|------------------|---------|------------------|---------|
|                   | Nr of Shares     | MDL'000 | Nr of Shares     | MDL'000 |
| Ordinary Shares   | 23,406,764       | 117,034 | 23,406,764       | 117,034 |
| Preference Shares | 302,980          | 303     | 302,980          | 303     |
|                   |                  | 117,337 |                  | 117,337 |

As at 31 December 2012 and 2011, the shareholders' structure of the Bank is as follows:

|                                      | 31 December 2012 |            | 31 December 2011 |          |
|--------------------------------------|------------------|------------|------------------|----------|
| Shareholder                          | Share            | Share      | Share            | Share    |
| _                                    | MDL'000          | %          | MDL'000          | <u>%</u> |
| Dublic Descriptor A concer-          | (5.962           |            | (5.9/2           |          |
| Public Property Agency               | 65,862           | 56         | 65,862           | 56       |
| Sisteme Informationale Integrate SRL | 11,470           | · 10       | 11,470           | 10       |
| INTERCONTINENT SRL                   | 10,461           | . 9        | 10,461           | 9        |
| ZAO IURIDICESCAIA FIRMA              | ,                |            | , , , , ,        |          |
| EDINOI ENERGETICESCOI                |                  |            |                  |          |
| SISTEMI                              | 5,425            | 5          | -                | _        |
| OOO DMITROVSCAIA                     | -,               |            | ٠                |          |
| ENERGETICESCAIA COMPANIA             | 5,425            | 5          | _                | _        |
| CARMONDEAN DEVELOPMNET               | -,               |            |                  |          |
| LTD                                  | 5,425            | 5          | -                | -        |
| OOO GARANT-GRUP                      | 5,425            | 5          | · -              | -        |
| Other who hold less than 5%          | 7,844            | 5          | 7,844            | 6        |
| Lectom Ltd                           | -                | , <b>-</b> | 19,200           | 17       |
| Rietel Limited                       | -                | -          | 2,500            | 2        |
| Total                                | 117,337          | 100        | 117,337          | 100      |

# 18 Share capital (continued)

The holders of ordinary shares are entitled to receive dividends as declared and are entitled to one vote per share at the General Meeting of the Shareholders of the Bank.

Preference shares have a nominal value of MDL 1 and have priority when dividends are declared and in case of liquidation. Preference shares do not bear voting rights. All shares rank equally with regard to the Bank's residual assets, except that preference shareholders participate to a proportional extent of the face value of the share.

#### 19 Reserves

In accordance with the legislation of Republic of Moldova, 5% of the Bank's net profit must be transferred to a non-distributable statutory reserve until this represents 10% of the share capital of the Bank. General reserve cannot be distributed to shareholders. The reserve capital is used only to cover losses of the current financial year or to increase share capital.

Starting 2012 the Bank created the general reserve for banking risks which include amounts resulting from differences between assets impairment under IFRS and calculated but not provided for under prudential (NBM) norms. This reserve in non-distributable.

## 20 Capital management

The Bank's objective when managing its capital is to protect the Bank's ability to continue as going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce its cost.

In order to maintain or adjust the capital structure, the Bank may adjust the amount of dividends paid to shareholders, withdraw capital, issue new shares or sell assets to reduce debt. No changes were made in the objectives, policies and processes from the previous years.

Capital adequacy and the use of regulatory capital are monitored by the Bank's management, using techniques based on the guidelines developed by the National Bank of Moldova.

The NBM requires each bank or banking group to hold the minimum level of the regulatory capital of MDL'000 200,000 (31 December 2011: MDL'000 150,000) and maintain a ratio of total regulatory capital to the risk-weighted asset at minimum of 16% (31 December 2011: 12%).

|   | 2012      | 2011      |
|---|-----------|-----------|
|   | MDL'000   | MDL'000   |
| Weighted average assets and contingent commitments in accordance with NBM regulations                               | 2,191,272 | 2,512,446 |
| Total normative capital in accordance with NBM regulations<br>Risk weighted capital adequacy in accordance with NBM | 129,667   | 828,209   |
| regulations, %  | 5.92      | 32.96     |

Capital adequacy, and use of regulatory capital are monitored by the Bank's management, using techniques based on regulations issued by the National Bank. In September 2012 the Bank approved a "detailed plan to increase the minimum required capital and to achieve compliance with risk weighted capital adequacy ratio requirements in force".

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# 20 Capital management (continued)

The table below presents the computation of capital adequacy starting from IFRS figures, in accordance with the guidelines for capital adequacy computation:

|                             | 31 De | cember<br>2012 | 31 December 2011 |
|-----------------------------|-------|----------------|------------------|
|                             | M     | DL'000         | MDL'000          |
| Tier 1 capital              |       |                |                  |
| Share capital, nominal      |       | 117,337        | 117,337          |
| Retained earnings           |       | 18,752         | 18,752           |
| Reserves                    |       | 717,659        | 1,030,924        |
| Less: net intangible assets |       | (43,561)       | (44,160)         |
| Total tier 1 capital        |       | 810,187        | 1,122,853        |
| Tier 2 capital              |       | -              | -                |
| Total capital               |       | 810,187        | 1,122,853        |
| Risk weighted assets        | 2,    | 563,990        | 2,373,217        |
| Ratio for Tier 1capital     |       | 31.60%         | 47.31%           |
| Ration for Tier 1 and 2     |       | 31.60%         | 47.31%           |

Regulatory capital consists of Tier 1 capital, which comprises share capital, share premium, reserves and retained earnings after deductions for intangible assets, recognised based on IFRS and instructions and regulations of National Bank of Moldova. The other component of regulatory capital is Tier 2 capital, which includes revaluation reserves.

# 21 Cash and cash equivalents

For the purposes of the cash flow statement, cash and cash equivalents comprise the following balances with less than 90 days maturity:

|  | 31 December | 31 December |
|--|-------------|-------------|
|  | 2012        | 2011        |
|  | MDL'000     | MDL'000     |
| Cash on hand                                     | 475,497     | 389,618     |
| Overnight placements at National Bank of Moldova | ·<br>•      | 200,000     |
| Current accounts and deposits with banks         | 965,161     | 336,479     |
| Treasury bills                                   | 992,403     | 550,000     |
|  | 2,433,061   | 1,476,097   |
| 22 Interest income and expenses                  |             |             |
|  | 2012        | 2011        |
|  | MDL'000     | MDL'000     |
| Interest income                                  |             |             |
| Due from NBM and other banks                     | 6,723       | 13,465      |
| Financial investments – held to maturity         | 73,204      | 59,675      |
| Loans and advances to banks                      | -           | 6           |
| Loans and advances to customers                  | 360,908     | 398,838     |
|  | 440,835     | 471,984     |
| Interest expense                                 |             |             |
| Deposits from banks                              | -           | (678)       |
| Other borrowings                                 | (1,981)     | (5,855)     |
| Deposits from customers - individuals            | (235,102)   | (174,423)   |
| Deposits from customers - companies              | (8,573)     | (12,709)    |
|  | (245,656)   | (193,665)   |
| Net interest income                              | 195,179     | 278,319     |

# Banca de Economii S.A. NOTES TO THE FINANCIAL STATEMENTS For the Year Ended 31 Decembre 2012

| 22 | MT-4 C  |           | ·•       | !     |
|----|---------|-----------|----------|-------|
| 23 | Net tee | and commi | iggion i | ncome |
|    |         |           |          |       |

|  | 2012      | 2011     |
|--|-----------|----------|
| Commission Income  | MDL'000   | MDL'000  |
| Money transfers  | 13,325    | 17,420   |
| Transfers via Moldova-Express  | 226       | 4,852    |
| SWIFT transfers of individuals   | 602       | 652      |
| Commissions on customer accounts maintenance                                       | 15,717    | 18,130   |
| Cash transactions  | 34,180    | 34,050   |
| Commission on guarantees and letters of credit                                     | 1,721     | 1,820    |
| Commission on sale/purchase of securities  | 60        | 11       |
| Allowances   | 8,193     | 9,677    |
| Pension  | 5,179     | 5,538    |
| Salaries   | 878       | 892      |
| Cash delivery services   | 27,534    | 27,431   |
| Income from operations with cards  | 21,520    | 16,163   |
| Other  | 11,605    | 9,601    |
|  | 140,740   | 146,237  |
| Fee and commission expense   |           |          |
| Cash withdrawals   | (11,715)  | (10,191) |
| Transactions with cards  | (7,501)   | (6,741)  |
| Payment transactions   | (4,120)   | (4,467)  |
| •  | (23,336)  | (21,399) |
| Net fee and commission income  | 117,404   | 124,838  |
| 24 Net foreign currency gain   |           |          |
|  | 2012      | 2011     |
| · -  | MDL'000   | MDL'000  |
| Net result from currency trading   | 63,407    | 90,195   |
| Net result from revaluation of monetary assets and liabilities in foreign currency | (9,366)   | (18,548) |
|  | 54,041    | 71,647   |
| 25 Other operating income  |           |          |
|  | 2012      | 2011     |
| <u>-</u>   | MDL'000   | MDL'000  |
| Revenue from disposal of repossessed assets  | 787       | 1,727    |
| Income from rent   | 1,367     | 1,394    |
| Income from fines and penalties  | 7,143     | 4,954    |
|  | • • • • • | 66       |
|  | -         | 00       |
| Revenues from disposal of tangibles  | -<br>-    | 71       |
|  | 2,560     |          |

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# 26 Personnel expenses

|                               | 2012    | 2011    |
|-------------------------------|---------|---------|
|                               | MDL'000 | MDL'000 |
| Wa can and caloning           | 00 (77  | 92.696  |
| Wages and salaries            | 90,677  | 82,686  |
| Bonuses                       | 1,223   | 4,667   |
| Social insurance              | 23,324  | 22,191  |
| Medical insurance             | 3,245   | 3,099   |
| Provision for unused vacation | (2,865) | 8,399   |
| Material aid                  | 17,317  | 16,079  |
| Other payments                | 993     | 832     |
|                               | 133,914 | 137,953 |

The Bank makes contributions to the State Pension Fund of the Republic of Moldova, which are calculated as a percentage of gross salary and other rewards. These contributions are included into the statement of comprehensive income in the period in which the related salary was received by the employee.

# 27 General and administrative expenses

|   | 2012    | 2011    |
|---|---------|---------|
|   | MDL'000 | MDL'000 |
|   |         |         |
| Administration and marketing            | 14,203  | 15,028  |
| Communications                          | 6,109   | 6,567   |
| Repairs and maintenance                 | 11,655  | 4,721   |
| Utilities                               | 9,892   | 9,312   |
| Rent                                    | 18,470  | 18,564  |
| Contributions to Deposit Guarantee Fund | 6,063   | 5,588   |
| Transportation expenses                 | 200     | 5,943   |
| Expenses related to taxes               | 5,366   | 5,296   |
| Sponsorship                             | 41      | 749     |
| Repossessed assets written off          | 22,907  | 23,476  |
| Other expenses                          | 3,342   | 14,674  |
|   | 98,248  | 109,918 |

#### 28 Guarantees and other commitments

The aggregate amounts of outstanding guarantees, commitments, and other off-balance sheet items as at 31 December 2012 and 31 December 2011 are as follows:

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|   | 31 December<br>2012 | 31 December 2011 |  |
|---|---------------------|------------------|--|
|   | MDL'000             | MDL'000          |  |
| Letters of credit                         | 6,719               | 8,743            |  |
| Guarantees                                | 30,270              | 34,990           |  |
| - guarantees for contract execution       | 18,130              | 18,885           |  |
| - guarantees for participating in tenders | 140                 | 105              |  |
| - guarantees to ensure customs duties     | 12,000              | 16,000           |  |
| Commitments to lend funds                 | 26,848              | 99,298           |  |
|   | 63,837              | 143,031          |  |

In the ordinary course of business, the Bank issues its guarantees and letters of credit on behalf of its customers. The credit risk on guarantees is similar to the risk arising from granting loans. In case of a claim on the Bank as a result of a customer's non-compliance on a guarantee, these instruments also have a certain degree of liquidity risk for the Bank.

Financing commitments represent the Bank's commitments to grant loans and advances to customers. Commitments to lend funds do not necessarily represent future cash requirements, since many of these commitments will expire or terminate without being funded. The table below shows contractual expiry by maturity of Bank's guarantees and other financial commitments as at 31 December 2012 and 2011:

| 31 December 2012                  | Less than 1 month MDL'000 | 1 to 3<br>months<br>MDL'000 | 3 months<br>to 1 year<br>MDL'000 | 1 to 5<br>years<br>MDL'000 | Over 5<br>years<br>MDL'000 | Total<br>MDL'000 |
|-----------------------------------|---------------------------|-----------------------------|----------------------------------|----------------------------|----------------------------|------------------|
| Letters of credit                 | -                         | 6,719                       | _                                | -                          |                            | 6,719            |
| Guarantees<br>Commitments to lend | 56                        | 13,000                      | 17,214                           | -                          | _                          | 30,270           |
| funds                             | 603                       | 883                         | 15,557                           | 9,805                      |                            | 26,848           |
| Total                             | 659                       | 20,602                      | 32,771                           | 9,805                      | -                          | 63,837           |
| 31 December 2011                  | Less than 1 month MDL'000 | 1 to 3<br>months<br>MDL'000 | 3 months<br>to 1 year<br>MDL'000 | 1 to 5<br>years<br>MDL'000 | Over 5<br>years<br>MDL'000 | Total<br>MDL'000 |
| Letters of credit                 |                           |                             | -                                | 8,743                      | •                          | 8,743            |
| Guarantees<br>Commitments to lend | 84                        | 15,583                      | 19,323                           | -                          | -                          | 34,990           |
| funds                             | 649                       | 400                         | 18,238                           | 80,011                     | , •                        | 99,298           |
| Total                             | 733                       | 15,983                      | 37,561                           | 88,754                     | _                          | 143,031          |

The Bank expects that not all of the contingent liabilities or commitments will be drawn before the commitments expire.

# 29 Capital commitments

There were no capital commitments as at 31 December 2012 and 2011.

## 30 Contingencies

As at 31 December 2012 and 2011 the Bank is acting as a defendant in a number of lawsuits arising from ordinary corporate activities. In the opinion of the Management and the Bank's legal department, the probability of loss is low.

# 31 Earnings per share

|                        | Ordinary shares outstanding | Result for the year | Basic and diluted<br>EPS |
|------------------------|-----------------------------|---------------------|--------------------------|
|                        | g                           | MDL'000             | MDL                      |
| As at 31 December 2012 | 23,406,764                  | (313,265)           | (13.38)                  |
| As at 31 December 2011 | 23,406,764                  | 282,799             | 12.08                    |

## 32 Fair value of financial instruments

Fair value is the amount for which an instrument could be exchanged between knowledgeable and willing parties in an arm's length transaction.

|  | Carrying value | Fair value | Carrying value   | Fair value |  |
|--|----------------|------------|------------------|------------|--|
|  | 31 Decemb      | er 2012    | 31 December 2011 |            |  |
| ·  | MDL'000        | MDL'000    | MDL'000          | MDL'000    |  |
| Financial assets                               |                |            | 1                |            |  |
| Placements with banks<br>Loans and advances to | 567,335        | 567,335    | 338,715          | 338,715    |  |
| customers                                      | 2,187,267      | 2,752,995  | 2,763,853        | 2,936,510  |  |
| Investment securities – AFS                    | 9,342          | 9,342      | 8,990            | 8,990      |  |
| Financial liabilities                          |                |            |                  |            |  |
| Due to banks                                   | 1,627          | 1,627      | 761              | 761        |  |
| Due to customers                               | 5,300,030      | 5,301,309  | 4,496,040        | 4,627,593  |  |

#### (i) Loans and advances to banks

Loans and advances to banks include inter-bank placements and loans. The fair value of floating rate placements and overnight deposits approximates their carrying amount. The estimated fair value of investments with fixed interest is based on discounted cash flows using prevailing money-market interest rates for debts with similar credit risk and remaining maturity.

# (ii) Loans and advances to customers

Loans and advances are net of provisions for impairment. The estimated fair value of loans and advances represents the discounted amount of estimated future cash flows expected to be received. Expected cash flows are discounted at current market rates to determine fair value.

# 32 Fair value of financial instruments (continued)

## (iii) Held to maturity investments

The fair value of held to maturity investments approximates the book value. Mainly represent investments in securities issued by the National Bank of Moldova

#### (iv) Financial liabilities, including due to other banks and due to customers

The fair value of floating rate borrowings approximates their carrying amount. The estimated fair value of fixed interest-bearing deposits and other financial liabilities without quoted market price is based on discounted cash flows using interest rates for new debts with similar remaining maturity.

The interest rates used to discount the future cash flows as at 31 December 2012 (average active market rate according to BNM statistics as at 31 December 2012) are presented below.

|                               | 31 December 2012 |      | 31 December 2011 |       |
|-------------------------------|------------------|------|------------------|-------|
|                               | %                | %    | %                | %     |
|                               | MDL_             | FCY  | MDL              | FCY   |
| Loans to customers            |                  |      |                  |       |
| Corporate clients             | 13.73            | 8.39 | 13.04            | 7.43  |
| Individuals                   | 11.24            | 7.87 | 15.53            | 11.17 |
| Deposits and current accounts |                  |      |                  |       |
| Corporate clients             | 9.57             | 4.58 | 8.35             | 5.74  |
| Individuals                   | 10.97            | 6.20 | 11,90            | 5.71  |

#### 33 Related parties

During the year, in the normal course of business, the Bank held a number of banking and non-banking transactions with its related parties. These include loans granting, deposit taking, trade finance, payment settlement, foreign currency transactions and acquisition of services and goods from related parties. Loans to employees and other related parties were granted at market rates.

The Bank considers the following parties as affiliated ones:

- President of the Bank
- Bank Council and Censor Committee
- Vice Presidents
- Chief –Accountant
- Directors of branches
- Relatives of the first grade of the parties listed above
- Legal entities affiliated to the parties listed above

Below is presented the balances and transactions with related parties during the year:

|      | Loans<br>outstanding as<br>at the year end<br>MDL'000 | Deposits at the<br>year end<br>MDL'000 | Interest and commission income MDL'000 | Interest and commission expenses MDL'000 | Non-interest<br>income<br>MDL'000     |
|------|---|--|--|--|---------------------------------------|
| 2012 | 820   | 5,279                                  | 94                                     | 403                                      | · · · · · · · · · · · · · · · · · · · |
| 2011 | 7,751   | 8,557                                  | 442                                    | 532                                      | _                                     |

# 33 Related parties (continued)

Terms and conditions of transactions with related parties

The above mentioned outstanding balances arose from the ordinary course of business. The interest charged to and by related parties is at normal commercial rate. Loans to employees were granted at market rates. There have been no guarantees provided or received from any related parties receivables or payables. For the year ended 31 December 2012, the Bank has not made doubtful debts relating to amounts owed by related parties (2011: Nil).

#### Directors' remuneration

As at 31 December 2012 the executive management received remuneration in total amount of MDL'000 6,403 (2011: MDL'000 6,382). Starting 1 September 2011 the remuneration of directors of the branches increased by 14%.

#### Exposures to state enterprises

Government of Moldova has control and significant influence on bank activities through Public Property Agency (please see note 18). In addition, the Bank entered into a number of banking transactions the related parties in the ordinary course of business, which were carried on commercial terms and conditions and at market rate with state entities being together with the Bank under common control of the charter. These included settlements, loans granting, deposit taking, and foreign currency transactions.

#### 34 Risk management

This section provides details on the Bank's exposure to risk and describes the methods used by management to control risks.

The Bank's activities expose it to a variety of financial risks and those activities involve analysis, evaluation, acceptance and management of some degree of risk or combination of risks. Taking risk is core to the financial business, and the operational risks are an inevitable consequence of being in business. The Bank's aim is therefore to achieve an appropriate balance between risk and return and minimise potential adverse effects on the Bank's financial performance.

The Bank's risk management policies are designed to identify and analyze these risks, to set appropriate risk limits and controls, and to monitor the risks and adherence to limits by means of reliable and up-to-date information systems. The Bank regularly reviews its risk management policies and systems in order to make sure that they reflect changes in markets, products and emerging best practice.

The Bank has exposure to the following risks from its use of financial instruments:

- Credit risk
- Liquidity risk
- Currency risk
- Interest rate risk

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#### 34 Risk management (continued)

# 34.1 Credit risk

The Bank takes on exposure to credit risk, which is the risk that counterparty will cause a financial loss for the Bank by failing to discharge its obligations. Credit risk is the most important risk for the Bank's business; therefore, management carefully estimates its exposure to credit risk. Credit exposures arise principally in lending activities that lead to loans and advances, and investment activities that bring debt securities and other bills into the Bank's asset portfolio. There is also credit risk in off-balance sheet financial instruments, such as loan commitments.

The Bank structures the levels of credit risk it undertakes by placing limits on the level of risk accepted in relation to one borrower, or groups of borrowers, and industry segments. Such risks are monitored on a revolving basis and subject to an annual or more frequent review. Limits on the level of credit risk by product and industry sector are approved quarterly by the Board of Directors.

The exposure to any borrower including banks and brokers is further restricted by sub-limits covering on- and off-balance sheet exposures, and daily delivery risk limits in relation to trading items such as forward foreign exchange contracts. Actual exposures against limits are monitored daily.

Bank enters into transactions only with those parties, who have demonstrated satisfactory reliability and after that, obtain necessary collateral. As part of the credit portfolio management, according to Bank lending policy, approved annually by the Bank, the Bank provides loans for which principal payments begin after a period of 6 to 12 months from date of award and also in certain cases some restructurings occurs, therefore extending the period of credit that were originally granted. In the period after the balance sheet date of these financial statements, including year 2014, Bank management estimates that there will occur a series of exposures that will be extended for periods that were originally granted. Exposure to credit risk is managed through regular analysis of the ability of borrowers and potential borrowers to meet interest and capital repayment obligations and by changing these lending limits where appropriate. Exposure to credit risk is also managed in part by obtaining the collateral and the corporate and personal guarantees. Most credit risk concentrations are generated by location and type of client in relation to investments, loans and guarantees granted by the Bank. Bank lending is carried out in Moldova. Borrowers' ability to repay debt depends on a number of factors, including the financial solvency of the each debtor, and of the economy as a whole. The loan portfolio includes loans to 1,433 legal entities and individuals (2011: 3,969). Credit risk management is done regularly by careful monitoring of compliance with credit limits by assessing the creditworthiness of borrowers and adherence to conservative provisioning policy.

#### Credit-related commitments

The primary purpose of these instruments is to ensure that funds are available to a customer as required. Guarantees and standby letters of credit – which represent irrevocable assurances that the Bank will make payments in the event that a customer cannot meet its obligations to third parties – carry the same credit risk as loans. Documentary and commercial letters of credit – which are written undertakings by the Bank on behalf of a customer authorising a third party to draw drafts on the Bank up to a stipulated amount under specific terms and conditions – are collateralised by the underlying shipments of goods to which they relate and therefore carry lower risk than a direct lending.

Commitments related to extension of credit represent unused portions of authorisations to provide credits in the form of loans, guarantees or letters of credit. With respect to credit risk on commitments to extend credit, the Bank is potentially exposed to loss in an amount equal to the total unused commitments.

However, the likely amount of loss is less than the total unused commitments, as most commitments of credit extension are contingent upon customers maintaining specific credit standards. The Bank monitors the term of maturity of credit commitments because longer-term commitments generally have a greater degree of credit risk than short-term commitments.

# 34.1 Credit risk (continued)

Maximum exposure to credit risk before collateral held or other credit enhancements:

|  |       | 31 December | 31 December |
|--|-------|-------------|-------------|
|  | Notes | 2012        | 2011        |
|  |       | MDL'000     | MDL'000     |
|  |       | ,           |             |
| Balances with National Bank              | 6     | 662,968     | 654,583     |
| Placements with banks                    | 7     | 567,335     | 338,715     |
| Loans and advances to customers, net     | 8     | 2,187,267   | 2,763,853   |
| Financial investments – held-to-maturity | 9     | 1,836,057   | 1,232,359   |
| Other assets                             | 12    | 71,635      | 15,366      |
| Total                                    |       | 5,325,262   | 5,004,876   |
| Letters of credit                        | 28    | 6,719       | 8,743       |
| Guarantees                               | 28    | 30,270      | 34,990      |
| Financing commitments                    | 28    | 26,848      | 99,298      |
| Total                                    |       | 63,837      | 143,031     |
| Total credit risk exposure               |       | 5,389,099   | 5,147,907   |

The above table represents a worst-case scenario of credit risk exposure to the Bank at 31 December 2012 and 2011, without taking into account any collateral held or other credit enhancements attached. For on balance sheet assets, the exposures set out above are based on net carrying amounts as reported in the balance sheet.

As shown above, 40.58% of the total maximum exposure is derived from loans and advances to banks and customers (2011: 54%); 34.07% represents investments held to maturity (2011: 24%).

Risk concentrations of the maximum exposure to credit risk

The Bank's concentrations of risk are managed at individual level by client/counterparty and by industry sector. The maximum credit exposure to any client or inter-related parties as at 31 December 2012 was MDL'000 464,958 (as at 31 December 2011: MDL'000 464,958) before taking account of collateral or other credit enhancements. The maximum credit exposure is secured with the pledge in form of real estate, fixed assets and inventory in total value of MDL'000 394,143.

For analysis of concentration per industry please refer to Note 8.

Loans and advances are summarized as follows:

|  | 31        | December 201 | 12        | 31        | December 20: | 11        |
|--|-----------|--------------|-----------|-----------|--------------|-----------|
|  | Corporate | Individuals  | Total     | Corporate | Individuals  | Total     |
|  | MDL'000   | MDL'000      | MDL'000   | MDL'000   | MDL'000      | MDL'000   |
| Neither past due nor                   |           |              |           |           |              |           |
| individually impaired Past due but not | 844,133   | 15,804       | 859,937   | 2,253,238 | 52,866       | 2,306,104 |
| individually impaired                  | 291,942   | 3,318        | 295,260   | 112,151   | 5,856        | 118,007   |
| Individually impaired                  | 1,490,932 | 5,080        | 1,496,012 | 541,831   | 784          | 542,615   |
| Total                                  | 2,627,007 | 24,202       | 2,651,209 | 2,907,220 | 59,506       | 2,966,726 |

## 34.1 Credit risk (continued)

(i)Loans and advances neither past due nor impaired on individual basis

The credit quality of financial assets is managed by the Bank using internal credit ratings. The table below shows the credit quality by class of asset for "Neither past due nor individually impaired" loans exposed to credit risk, based on the Bank's internal credit rating system.

| •            | 31        | December 20 | 12      | 31        | December 20    | 11        |
|--------------|-----------|-------------|---------|-----------|----------------|-----------|
| •            | Corporate | Individuals | Total   | Corporate | Individuals    | Total     |
|              | MDL'000   | MDL'000     | MDL'000 | MDL'000   | MDL'000        | MDL'000   |
| Standard     | 328,330   | 9,805       | 338,135 | 818,483   | 21,611         | 840,094   |
| Watch        | 511,835   | 5,603       | 517,438 | 957,479   | 30,370         | 987,849   |
| Sub-standard | 3,968     | 383         | 4,351   | 477,276   | 401            | 477,677   |
| Doubtful     | -         | 13          | 13      | -         | 484            | 484       |
| Loss         | ·         |             | , ,     | -         |                | <b>-</b>  |
| Total        | 844,133   | 15,804      | 859,937 | 2,253,238 | <b>52,8</b> 66 | 2,306,104 |

Below is a brief description of the internal rating categories used by the Bank:

Standard – not overdue loans, for which all contractual conditions are fully met and there are no reasons that would indicate that the Bank currently or in the future would incur losses.

Watch – loans with potential problems due to the financial situation of the counter party or the collateral coverage that need attention from the management of the Bank.

Sub-standard – loans with a higher degree of risk of losses due to the unfavourable or worsening financial situation, insufficient or worsening collateral coverage, other unfavourable factors that may lead to losses if such factors are not addressed.

Doubtful –problem loans that reduce the probability of fulfilling current and future obligations related to the loan in full based on current circumstances and conditions.

Loss – loans that cannot be reimbursed, as well as there is no possibility to execute the decision of juridical body to reimburse the loan due to the absence of assets to be realized in order to recover the loan or such assets are illiquid.

#### (ii) Loans and advances past due but not individually impaired

Loans and advances past due are not considered impaired, unless other information is available to indicate the contrary. Gross amount of loans and advances by class of customers that were past due but not impaired were as follows:

| 31 December 2012 | Less than 30 days | From 31 to<br>60 days | From 61 to<br>90 days | Over 91 days | Total   |
|------------------|-------------------|-----------------------|-----------------------|--------------|---------|
|                  | MDL'000           | MDL'000               | MDL'000               | MDL'000      | MDL'000 |
| Corporate        | 90,591            | 167,768               | 6,892                 | 26,691       | 291,942 |
| Retail           | 633               | . 30                  | 24                    | 2,631        | 3,318   |
| Total            | 91,224            | 167,798               | 6,916                 | 29,322       | 295,260 |

## 34.1 Credit risk (continued)

(ii) Loans and advances past due but not individually impaired (continued)

| 31 December 2011    | Less than 30 days MDL'000 | From 31 to<br>60 days<br>MDL'000 | From 61 to<br>90 days<br>MDL'000 | Over 91 days<br>MDL'000 | Total<br>MDL'000 |
|---------------------|---------------------------|----------------------------------|----------------------------------|-------------------------|------------------|
| Corporate<br>Retail | 1,282<br>1,731            | 36,429<br>931                    | 932<br>504                       | 73,508<br>2,690         | 112,151<br>5,856 |
| Total               | 3,013                     | 37,360                           | 1,436                            | 76,198                  | 118,007          |

The Bank holds collateral against loans and advances to customers in the form of mortgage interests over property, stock of materials and equipment as well as corporate guarantees and cash deposits. Upon initial recognition of loans and advances, the fair value of collateral is based on valuation techniques commonly used for the corresponding assets. In subsequent periods, the fair value is updated by reference to market price or indexes of similar assets.

## (iii) Loans and advances individually impaired

As at 31 December 2012, the Bank had individually impaired loans and advances in amount of MDL'000 1,496,012 (2011: MDL'000 542,615). The fair value of collateral that the Bank holds relating to individually impaired loans at 31 December 2012 is MDL'000 1,436,706 (2011: MDL'000 682,451). The collateral consists mainly of real estate and other properties, as well as ceded receivables.

## (iv) Loans and advances renegotiated/restructured

The table below comprises value of renegotiated/restructured loans held by the Bank:

| 31 December 2012 | Standard<br>MDL'000 | Watch<br>MDL'000 | Sub-<br>standard<br>MDL'000 | Doubtful<br>MDL'000 | Loss<br>MDL'000 | Total<br>MDL'000 |
|------------------|---------------------|------------------|-----------------------------|---------------------|-----------------|------------------|
| Corporate        | 351                 | 353,770          | 5,395                       | -                   | -               | 359,516          |
| Retail           |                     | 1,500            | -                           | -                   | -               | 1,500            |
| Total            | 351                 | 355,270          | 5,395                       | -                   | -               | 361,016          |
| 31 December 2011 | Standard<br>MDL'000 | Watch<br>MDL'000 | Sub-<br>standard<br>MDL'000 | Doubtful<br>MDL'000 | Loss<br>MDL'000 | Total<br>MDL'000 |
| Corporate        | 5,057               | 305,051          | 266,524                     | -                   | -               | 576,632          |
| Retail           | 950                 | 1,859            | -                           |                     | -               | 2,809            |
| Total            | 6,007               | 306,910          | 266,524                     | _                   | . <b>-</b>      | 579,441          |

The following table breaks down the Bank's main credit exposure at their carrying amounts, as categorized by geographical region as at 31 December 2012 and 31 December 2011. For this table, the Bank has allocated exposures to regions based on the country of domicile of its counterparties.

#### 34.1 Credit risk (continued)

The Bank's concentration of assets and liabilities, by countries is set out in the table below:

|                 | 31 Decemb    | er 2012           | 31 Decem     | ber 2011          |
|-----------------|--------------|-------------------|--------------|-------------------|
|                 | Total assets | Total liabilities | Total assets | Total liabilities |
|                 | MDL'000      | MDL'000           | MDL'000      | MDL'000           |
| Moldova         | 6,005,091    | 5,704,441         | 5,833,614    | 4,981,961         |
| European Union  | 500,274      | 3,903             | 308,438      | 4,973             |
| Russia          | 12,871       | 16,872            | 5,635        | 13,815            |
| USA             | 67,277       | 2,301             | 20,948       | 964               |
| Other countries | 220          | 4,468             | 2,329        | 2,238             |
|                 | 6,585,733    | 5,731,985         | 6,170,964    | 5,003,951         |

#### 34.2 Market risk

The economy of the Republic of Moldova continues to display characteristics of an emerging market. These characteristics include, but are not limited to, the existence of a currency that is not freely convertible outside of the country; a low level of liquidity in the public and private debt and equity markets and relatively high inflation.

Additionally, the financial services sector in the Republic of Moldova is vulnerable to adverse currency fluctuations and economic conditions.

The prospects for future economic stability in the Republic of Moldova are largely dependent upon the effectiveness of economic measures undertaken by the government, together with legal and regulatory developments.

The Bank takes on exposure to market risks, which is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risks arise from open positions in interest rate, currency and equity products, all of which are exposed to general and specific market movements and changes in the level of volatility of market rates or prices such as interest rates, credit spreads, foreign exchange rates and equity prices. The Bank separates exposures to market risk into either trading or non-trading portfolios.

#### 34.2.1 Currency risk

Currency risk is the risk of loss resulting from changes in exchange rates.

The national currency did not suffer depreciation during 2012, thus the net assets expressed in MDL were not exposed to value risk. The Bank maintains an equilibrated position between the assets and liabilities in currency in order to ensure against this risk.

#### Sensitivity analysis to currency risk

The Bank performed a sensitivity analysis to currency risk at which it is reasonably exposed at 31 December 2012, showing how statement of comprehensive income could have been affected as a result of possible changes in currency rates.

The tables below show the currencies for which the Bank has significant exposure to currency risk as at 31 December 2012 and as at 31 December 2011, for the balance sheet items that are sensitive to the currency rates' modifications. The analysis demonstrates the effect of reasonably possible changes in currency rates against Moldovan Leu with all other variables held constant.

# 34.2 Market risk (continued)

# 34.2.1 Currency risk (continued)

Except for the effect presented below, there is no other impact on Bank's equity:

| Net currency position  | Nominal value<br>MDL'000 | Possible rate increase, in % | Income/(Loss) effect MDL'000 | Possible rate decrease, in | Income/(Loss) Effect MDL'000 |
|------------------------|--------------------------|------------------------------|------------------------------|----------------------------|------------------------------|
| As at 31 December 2012 |                          |                              |                              |                            |                              |
| EUR                    | (165,094)                | 5%                           | (8,255)                      | -5%                        | 8,255                        |
| USD                    | 45,997                   | 5%                           | 2,300                        | -5%                        | (2,300)                      |
| As at 31 December 2011 | (F1 F2C)                 | <b>70</b> /                  | (2.505)                      | <b>-</b> 0./               | 2.505                        |
| EUR                    | (51,736)                 | 5%                           | (2,587)                      | -5%                        | 2,587                        |
| USD                    | 39,972                   | 5%                           | 1,999                        | -5%                        | (1,999)                      |

The foreign currency breakdown of the Bank's assets and liabilities and the sensitivity analysis of Bank's exposure to currency risk is presented below:

|   |           | 3         | 1 December 20 | 12         |         |
|---|-----------|-----------|---------------|------------|---------|
| • •   | Total     | MDL       | EUR           | USD        | Other   |
|   | MDL'000   | MDL'000   | MDL'000       | MDL'000    | MDL'000 |
| ASSETS  |           |           |               |            |         |
| Cash on hand  | 475,497   | 247,330   | 174,963       | 36,375     | 16,829  |
| Balances with National Bank   | 662,968   | 400,054   | 206,515       | 56,399     | -       |
| Placements with banks   | 567,335   | 2         | 481,592       | 72,625     | 13,116  |
| Loans and advances to customers<br>Financial investments – available- | 2,187,267 | 1,240,680 | 640,949       | 305,638    | -       |
| for-sale  | 9,342     | 9,342     |               | -          | -       |
| Financial investments – held-to-<br>maturity                          | 1,845,399 | 1,845,399 |               | -          | -       |
| Property and equipment  | 239,360   | 239,360   | -             | -          | -       |
| Intangible assets   | 43,561    | 43,561    | -             | -          | -       |
| Other assets  | 555,004   | 539,876   | 9,437         | 4,254      | 1,437   |
| Total assets  | 6,585,733 | 4,565,604 | 1,513,456     | 475,291    | 31,382  |
| LIABILITIES   |           |           |               |            |         |
| Deposits from banks   | 1,627     | _         | _             | 1,627      | _       |
| Other borrowings  | 319,443   | 313,388   | -             | 6,055      | -       |
| Deposits from customers   | 5,300,030 | 3,195,138 | 1,674,748     | 419,692    | 10,452  |
| Current income tax liabilities  | 1,127     | 1,127     | -             | · <u>-</u> | -       |
| Deferred income tax liabilities                                       | 42,730    | 42,730    | <u>-</u>      | -          | -       |
| Other liabilities   | 67,028    | 60,249    | 3,802         | 1,918      | 1,059   |
| Total liabilities   | 5,731,985 | 3,612,632 | 1,678,550     | 429,292    | 11,511  |
| GAP   | 853,748   | 952,972   | (165,094)     | 45,999     | 19,871  |

# 34.2 Market risk (continued)

# 34.2.1 Currency risk (continued)

|   |           | 31        | December 20 | 11      |          |
|---|-----------|-----------|-------------|---------|----------|
|   | Total     | MDL       | EUR         | USD     | Other    |
|   | MDL'000   | MDL'000   | MDL'000     | MDL'000 | MDL'000  |
| ASSETS  |           |           |             |         |          |
| Cash on hand  | 389,618   | 272,513   | 66,902      | 35,860  | 14,343   |
| Balances with National Bank   | 654,583   | 409,634   | 165,963     | 78,986  | -        |
| Placements with banks   | 338,715   | -         | 299,023     | 23,896  | 15,796   |
| Loans and advances to customers<br>Financial investments – available- | 2,763,853 | 1,563,333 | 831,259     | 369,261 | -        |
| for-sale<br>Financial investments – held-to-                          | 8,990     | 8,990     | -           | -       | <b>-</b> |
| maturity  | 1,232,986 | 1,232,986 | -           | -       | •        |
| Property and equipment  | 264,221   | 264,221   | -           | -       | -        |
| Intangible assets   | 44,160    | 44,160    | -           | _       | -        |
| Other assets  | 473,838   | 465,675   | 2,481       | 5,036   | 646      |
| Total assets  | 6,170,964 | 4,261,512 | 1,365,628   | 513,039 | 30,785   |
| LIABILITIES   |           |           |             |         | -        |
| Deposits from banks   | 761       | 12        | -           | 749     | -        |
| Other borrowings  | 411,419   | 405,562   | -           | 5,857   | -        |
| Deposits from customers   | 4,496,040 | 2,604,688 | 1,413,649   | 464,822 | 12,881   |
| Current income tax liabilities  | 1,377     | 1,377     | -           | -       | -        |
| Deferred income tax liabilities                                       | 24,320    | 24,320    | -           | -       | -        |
| Other liabilities   | 70,034    | 64,347    | 3,715       | 1,639   | 333      |
| Total liabilities   | 5,003,951 | 3,100,306 | 1,417,364   | 473,067 | 13,214   |
| GAP   | 1,167,013 | 1,161,206 | (51,736)    | 39,972  | 17,571   |

#### 34.2.2 Interest rate risk

Interest rate risk is the risk of loss resulting from changes in interest rates. Interest rate risk consists of the risk of fluctuation in the value of a financial instrument, as a result of variation in interest rates on the inter-bank market and the GAP risk between maturities for interest bearing assets and liabilities.

Interest rate fluctuations can affect Bank's profit, assets economic value, liabilities and off-balance sheet items. Thus, the effective period of interest rate established for a financial instrument indicates the extent of Bank's risk toward interest rate risk. The bank re-establishes the cost of assets and liabilities. The financial instruments are bearing the interest market rate, thus the fair values do not differ significantly from the accounting values.

The Bank grants loans and accepts deposits at both fixed rates and variable ones. Loans at variable rates to clients as well as deposits from clients represent instruments for which the Bank has the right to modify unilaterally the rates as a consequence of possible changes on the market. Bank notifies its clients 15 days in advance of the changes. Using these instruments, the Bank secures additionally its exposure to interest rate risk and is able to manage the market impact over income statement.

# 34.2 Market risk (continued)

## 34.2.2 Interest rate risk (continued)

According to the internal and external financial market evolution, the Bank forecasts the evolution of interest rates for its assets and liabilities and their impact on net interest income. The Bank estimates a fluctuation in interest rates of +/- 1.0 and +/-0.50 percentage points to be reasonable for 2012 and 2011:

|      | Increase in percentage points | Sensitivity of Net Interest Income | Decrease in percentage points | Sensitivity of Net<br>Interest Income |
|------|-------------------------------|------------------------------------|-------------------------------|---------------------------------------|
|      |                               | MDL'000                            |                               | MDL'000                               |
| 2012 | +1.0                          | 1,162                              | -1.0                          | (1,162)                               |
|      | +0.50                         | 581                                | -0.50                         | (581)                                 |
| 2011 | +1.00                         | 8,271                              | -1.0                          | (8,271)                               |
|      | +0.50                         | 4,136                              | -0.50                         | (4,136)                               |

An illustration of the Bank's exposure to interest rate risks at 31 December 2012 and 31 December 2011 is presented below. The table presents the Bank's assets and liabilities at carrying amounts, categorized by the earlier of contractual repricing or maturity dates:

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34.2 Market risk (continued)

| 31 December 2012                                 | Total MDI.2000 | Less than 1 month | From 1 month to 3 months | From 3 months to 1 year | From 1 to 5 years | More than 5 years | Non-interest<br>bearing items |
|--|----------------|-------------------|--------------------------|-------------------------|-------------------|-------------------|-------------------------------|
| ASSETS   |                |                   |                          |                         | 200               | ON TAIN           | MA TATA                       |
| Cash on hand                                     | 475,497        | ı                 | •                        |                         | •                 | •                 | 475.497                       |
| Balances with National Bank                      | 662,968        | 662,968           | `,                       | 1                       | •                 |                   |                               |
| Placements with banks, net                       | 567,335        | 567,335           | •                        | •                       | •                 | •                 | •                             |
| Loans with variable interest rate, net           | 2,187,267      | 2,187,267         | •                        | ı                       | •                 | •                 | •                             |
| Financial investments – available-for-sale       | 9,342          |                   |                          |                         | •                 | •                 | 9.342                         |
| Financial investments - held-to-maturity, net    | 1,845,399      | 1,063,323         | 243,387                  | 352,406                 | 93,142            | 93,141            |                               |
| Property and equipment                           | 239,360        | •                 | 1                        | •                       |                   |                   | 239,360                       |
| Intangible assets                                | 43,561         | •                 | •                        | ı                       |                   | •                 | 43,561                        |
| Other assets, net                                | 555,004        | •                 | •                        | . •                     | 1                 | •                 | 555,004                       |
| Total assets                                     | 6,585,733      | 4,480,893         | 243,387                  | 352,406                 | 93,142            | 93,141            | 1,322,764                     |
| LIABILITIES                                      |                |                   |                          |                         |                   |                   |                               |
| Deposits from banks                              | 1,627          | 1                 | •                        |                         | •                 | •                 | 1.627                         |
| Other borrowings                                 | 319,443        | 40,018            | 23,286                   | 95859                   | 186,283           | 1                 |                               |
| Deposits from customers (variable interest rate) | 5,266,516      | 4,232,669         | ŧ.                       |                         | 1                 |                   | 1.033.847                     |
| Deposits from customers (fixed interest rate)    | 33,514         | 33,514            | •                        | •                       |                   |                   |                               |
| Current income tax liabilities                   | 1,127          | 1                 | •                        | 1                       | •                 |                   | 1,127                         |
| Deferred income tax liabilities                  | 42,730         | •                 | •                        |                         | •                 | •                 | 42,730                        |
| Other liabilities                                | 67,028         | •                 | •                        | •                       | •                 | 1                 | 67028                         |
| Total liabilities                                | 5,731,985      | 4,306,201         | 23,286                   | 958,69                  | 186,283           | ı                 | 1,146,359                     |
| Interest gap                                     | 853,748        | 174,692           | 220,101                  | 282,550                 | (93,141)          | 93,141            | 176,405                       |
| Cumulative interest gap                          |                | 174,692           | 394,793                  | 677,343                 | 584,202           | 677,343           | 853,748                       |
|  |                |                   |                          |                         |                   |                   |                               |

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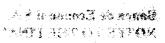
<sup>34.2.2</sup> Interest rate risk (continued)

| 31 December 2011                                 | Total<br>MDL'000 | Less than 1<br>month<br>MDL'000 | From 1 month to 3 months | From 3 months<br>to 1 year<br>MDL?000 | From 1 to 5<br>years | More than 5<br>years<br>MDL 2000 | Non-interest<br>bearing items |
|--|------------------|---------------------------------|--------------------------|---------------------------------------|----------------------|----------------------------------|-------------------------------|
| ASSETS   |                  |                                 |                          |                                       |                      |                                  |                               |
| Cash on hand                                     | 389,618          | 1                               | •                        | •                                     | •                    | •                                | 389.618                       |
| Balances with National Bank                      | 654,583          | 654,583                         | -1                       | •                                     | •                    | •                                | •                             |
| Placements with banks, net                       | 338,715          | 338,715                         | •                        | ,                                     | •                    | ,                                | •                             |
| Loans with variable interest rate, net           | 2,763,853        | 2,763,853                       | •                        | •                                     | •                    | •                                | •                             |
| Financial investments – available-for-sale       | 8,990            | •                               | •                        | •                                     | •                    | •                                | 8,990                         |
| Financial investments - held-to-maturity, net    | 1,232,986        | 585,656                         | 197,184                  | 161,168                               | 280,625              | •                                | 8,353                         |
| Property and equipment                           | 264,221          | •                               | ı                        | •                                     |                      | •                                | 264,221                       |
| Intangible assets                                | 44,160           | •                               | •                        | •                                     | ٠                    | •                                | 44,160                        |
| Other assets, net                                | 473,838          | •                               | •                        | •                                     | 1                    | ı                                | 473,838                       |
| Total assets                                     | 6,170,964        | 4,342,807                       | 197,184                  | 161,168                               | 280,625              | •                                | 1,189,180                     |
| LIABILITIES                                      |                  |                                 |                          |                                       |                      |                                  |                               |
| Deposits from banks                              | 761              | ı                               | 1                        | 1                                     | •                    |                                  | 761                           |
| Other borrowings                                 | 411,419          | 6,171                           | 26,781                   | 97,064                                | 279,425              | 1                                | 1,978                         |
| Deposits from customers (variable interest rate) | 4,481,648        | 3,515,147                       | i                        | •                                     | •                    | •                                | 966.501                       |
| Deposits from customers (fixed interest rate)    | 14,392           | 14,392                          | l                        | •                                     | •                    | . •                              | •                             |
| Current income tax liabilities                   | 1,377            | 1                               | 1                        |                                       | •                    | •                                | 1,377                         |
| Deferred income tax liabilities                  | 24,320           | •                               | •                        | •                                     | •                    | 1                                | 24,320                        |
| Other liabilities                                | 70,034           | 1                               | •                        |                                       | •                    | •                                | 70,034                        |
| Total liabilities                                | 5,003,951        | 3,535,710                       | 26,781                   | 97,064                                | 279,425              |                                  | 1,064,971                     |
| Interest gap                                     | 1,167,013        | 807,097                         | 170,403                  | 64,104                                | 1,200                | •                                | 124,209                       |
| Cumulative interest gap                          |                  | 807,097                         | 977,500                  | 1,041,604                             | 1,042,804            | 1,042,804                        | 1,167,013                     |

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<sup>34</sup> Risk management (continued)

<sup>34.2</sup> Market risk (continued)



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#### 34 Risk management (continued)

## 34.3 Operational risk

The Bank has a rigorously conceived administration body. It includes a clear organizational structure with well-defined responsibilities, transparent and coherent, efficient risk identification, administration, monitoring and reporting processes and adequate internal control mechanism, which include solid administration and accounting procedures.

The Bank observes the stipulations for operational risk administration from the regulations and other documents, as well as the recommendations issued by the National Bank of Moldova.

# 34.4 Liquidity risk

The Bank is exposed to daily calls on its available cash resources from overnight deposits, current accounts, maturing deposits, loan draw-downs and guarantees. The Bank does not maintain cash resources to meet all of these needs, as experience shows that a minimum level of reinvestment of maturing funds can be predicted with a high level of certainty. The Board sets limits on the minimum proportion of maturing funds available to meet such calls and on the minimum level of inter-bank and other financial instruments that should be sufficient to cover withdrawals at unexpected levels of demand.

The control of matching or mismatching of maturities and interest rates of assets and liabilities is fundamental to the management of the Bank. It is unusual for financial institutions to be completely matched, as transacted business is often of uncertainty term and of different types. An unmatched position potentially enhances profitability, but also increases the risk of losses.

The maturities of assets and liabilities and the ability to replace, at an acceptable cost, interest-bearing liabilities as they mature are important factors in assessing the liquidity of the Bank and its exposure to changes in interest rates and exchange rates.

Considering the coefficients for the renewal of resources base contracted from the customers, in spite of substantial number of deposits having contractual maturity dates within three months, the diversification of these deposits by number and type, considering the Bank's past experience, would indicate that these deposits provide a long-term and stable source of funding for the Bank.

The tables below classify the Bank's assets and liabilities into relevant maturity groups based on the remaining period to the contractual maturity date.

# 34.4 Liquidity risk (continued)

| 31 December 2012                             | Less than<br>12 months<br>MDL'000 | More than<br>12 months<br>MDL'000 | Total<br>MDL'000 |
|--|-----------------------------------|-----------------------------------|------------------|
| ASSETS                                       | 11223 000                         | 1122 000                          | 1122 000         |
| Cash on hand                                 | 475,497                           | -<br>-                            | 475,497          |
| Balances with National Bank                  | 662,968                           | -                                 | 662,968          |
| Placements with banks                        | 567,335                           | _                                 | 567,335          |
| Loans and advances to customers              | 1,374,721                         | 812,546                           | 2,187,267        |
| Financial investments – available-for-       | , ,                               | ,                                 | , ,              |
| sale   | -                                 | 9,342                             | 9,342            |
| Financial investments – held-to-<br>maturity | 1,657,926                         | 187,473                           | 1,845,399        |
| Property and equipment                       | 1,037,920                         | 239,360                           | 239,360          |
| Intangible assets                            | _                                 | 43,561                            | 43,561           |
| Other assets                                 | 242.425                           | ,                                 | •                |
|  | 243,425                           | 311,579                           | 555,004          |
| Total assets                                 | 4,981,872                         | 1,603,861                         | 6,585,733        |
| LIABILITIES                                  |                                   |                                   |                  |
| Deposits from banks                          | 1,627                             |                                   | 1,627            |
| Other borrowings                             | 133,160                           | 186,283                           | 319,443          |
| Deposits from customers                      | 4,502,838                         | 797,192                           | 5,300,030        |
| Current income tax liabilities               | 1,127                             | -                                 | 1,127            |
| Deferred income tax liabilities              | -                                 | 42,730                            | 42,730           |
| Other liabilities                            | 57,144                            | 9,884                             | 67,028           |
| Total liabilities                            | 4,695,896                         | 1,036,089                         | 5,731,985        |
| Maturity gap                                 | 285,976                           | 567,772                           | 853,748          |

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# 34 Risk management (continued)

# 34.4 Liquidity risk (continued)

| 31 December 2011   | Less than 12 months | More than 12 months | Total     |
|--|---------------------|---------------------|-----------|
|  | MDL'000             | MDL'000             | MDL'000   |
| ASSETS   |                     |                     |           |
| Cash on hand   | 389,618             | -                   | 389,618   |
| Balances with National Bank  | 654,583             | -                   | 654,583   |
| Placements with banks  | 338,715             | -                   | 338,715   |
| Loans and advances to customers Financial investments – available- | 758,430             | 2,005,423           | 2,763,853 |
| for-sale<br>Financial investments – held-to-                       | -                   | 8,990               | 8,990     |
| maturity   | 948,942             | 284,044             | 1,232,986 |
| Property and equipment   | -                   | 264,221             | 264,221   |
| Intangible assets  | -                   | 44,160              | 44,160    |
| Other assets   | 181,390             | 292,448             | 473,838   |
| Total assets   | 3,271,678           | 2,899,286           | 6,170,964 |
| LIABILITIES  |                     |                     |           |
| Deposits from banks  | 761                 | -                   | 761       |
| Other borrowings   | 99,046              | 312,373             | 411,419   |
| Deposits from customers  | 3,967,949           | 528,091             | 4,496,040 |
| Current income tax liabilities                                     | 1,377               | -                   | 1,377     |
| Deferred income tax liabilities                                    |                     | 24,320              | 24,320    |
| Other liabilities  | 57,556              | 12,478              | 70,034    |
| Total liabilities  | 4,126,689           | 877,262             | 5,003,951 |
| Maturity gap   | (855,011)           | 2,022,024           | 1,167,013 |

#### 34.4 Liquidity risk (continued)

The table below summarizes the maturity profile of the Bank's financial liabilities at 31 December 2012 based on contractual undiscounted repayment obligations. Repayments which are subject to notice are treated as if notice were to be given immediately. However, the Bank expects that many customers will not request repayment at the earliest date the Bank could be required to pay and the table does not reflect the expected cash flows indicated by the Bank's deposit retention history.

| 2012               | On<br>demand      | Less than 3 months | From 3 months to 1 year | From 1 to 5 years  | More than 5 years  | Total              |
|--------------------|-------------------|--------------------|-------------------------|--------------------|--------------------|--------------------|
|                    | MDL'000           | MDL'000            | MDL'000                 | MDL'000            | MDL'000            | MDL'000            |
|                    |                   |                    |                         | ,                  |                    |                    |
| Due to banks       | 1,627             | -                  | -                       | -                  | -                  | 1,627              |
| Other borrowings   | 40,020            | 23,290             | 69,875                  | 186,303            | -                  | 319,488            |
| Due to customers   | 2,492,702         | 726,091            | 1,443,168               | 820,219            | 112,005            | 5,594,185          |
|                    | 2,534,349         | 749,381            | 1,513,043               | 1,006,522          | 112,005            | 5,915,300          |
|                    |                   |                    |                         |                    |                    |                    |
| 2011               | On<br>demand      | Less than 3 months | From 3 months to 1 year | From 1 to 5 years  | More than 5 years  | Total              |
| 2011               | =                 |                    |                         |                    |                    | Total              |
| 2011               | demand            | months             | to 1 year               | 5 years            | 5 years            |                    |
| 2011  Due to banks | demand            | months             | to 1 year               | 5 years            | 5 years            |                    |
|                    | demand<br>MDL'000 | months             | to 1 year               | 5 years            | 5 years            | MDL'000            |
| Due to banks       | demand<br>MDL'000 | months<br>MDL'000  | to 1 year<br>MDL'000    | 5 years<br>MDL'000 | 5 years<br>MDL'000 | <b>MDL'000</b> 761 |

# 34.5 Business environment and country risk

The process of adjusting value based on risk which took place on financial markets in 2011 and 2012 affected performance of those markets, including finance-banking market from Republic of Moldova, leading to increased uncertainty concerning future economic evolution.

During past year, banking sector was affected by credit crisis, determined by increased public debts exposure for many European countries. The ongoing fears that such deteriorating financial conditions could contribute, at a later stage to a further retrenchment in confidence, prompted a coordinated effort of governments and Central Banks to adopt special measures aimed at countering a vicious circle of growing risk aversion and to helping maintain normal market functioning.

Current liquidity and credit crisis which began in 2008 led to difficult access and at lower level to funds from capital markets, lower liquidity levels from banking sector. Significant losses which were incurred on international financial markets could affect Bank capacity to contract new borrowings and refinancing of existing one in conditions similar with those existing previously.

The identification and valuation of investments influenced by the illiquid market conditions, the determination of compliance with debt agreements and other contract covenants, and the evaluation of significant uncertainties, including uncertainties associated with an entities' ability to continue as going concern for a reasonable period of time, bring their own challenges.

## 34.5 Business environment and country risk (continued)

Consumption decision was continuously influenced by limiting revenues received and pessimistic expectations regarding further financial situation and certainty on working place. For this reasons, overall at finance-banking sector were registered increase in overdue debts for loans/financing and of provisions created by banks, thus in 2011, entered in negative evolution of profitability indicators for banking system.

Deteriorating operating conditions for customers may also have an impact on the management cash flow forecasts and assessment of the impairment of financial and non-financial assets. To the extent that information is available, management has reflected revised estimates of expected future cash flows in its impairment assessment.

Bank's management estimates that difficulties that affected economy in past years will not affect with same intensity during year 2013, however the net cost of credit/financing risk will impact significantly also in 2013 over financial results of finance - banking sector from the Republic of Moldova. Banks management could not estimate with certain high rank certainty events which could impact banking sector from Republic of Moldova and subsequently what effects it will have over financial statements.

Bank management estimates certain increased percentage of impairment losses, for 2013, for loans/ financing, with respective effects over financial statements of the Bank, however they could not estimate with certainty effects of liquidity deterioration, due to market decreasing liquidity, volatility of national currency and financial market.

Management is unable to predict all developments which could have an impact on the Moldovan financial institutions sector and consequently what effect, if any, they could have on these financial statements. Management believes it is taking all the necessary measures to support the sustainability and growth of the Bank's business in the current circumstances by:

- preparing of strategy of liquidity risk management in order to face liquidity crisis;
- forecasting on short-term basis its net liquidity position;
- constant liquidity monitoring
- examining terms and conditions of financing agreements and considering the implications of obligations imposed and risks identified such as approaching maturity dates or the implications of any terms or covenants that may have been breached or which may be breached in the foreseeable future.
- continuous improvement of risk management
- constant monitoring of relevant ratios for banks stability
- adequate provision policy, special actions for monitoring of quality of loan portfolio;

Given the fact that the market conditions and uncertainties are likely to continue to exist in 2013 and perhaps later, other negative effects may be felt beyond the dates of these financial statements.

## 35 Subsequent events

In March 2013 Banca de Economii S.A. signed a cession agreement for sale of loans in the total gross amount of MDL 640.5 million and of assets taken into possession in the total gross amount of MDL 299.4 million.

On 25 March 2013 the Extraordinary General Meeting of Shareholders of Banca de Economii SA decided not to increase the share capital by issuing additional shares.